

# THE ANDOVER TOWNSMAN

Andover everywhere and always, first, last—the manly, straightforward, sober, patriotic New England Town—PHILLIPS BROOKS

ONE YEAR \$2.00 SINGLE COPY 5 CENTS

ANDOVER, MASSACHUSETTS, FEBRUARY 7, 1919

VOLUME XXXI NUMBER 17

## STRIKE SITUATION THE SAME

Lawrence Textile Operatives Divided in Attitude Toward Strike

—No Conferences Between Workers and Manufacturers  
—Central Labor Union Gives No Support to "48-54".

Andover is, of course, affected by the strike in Lawrence. Many persons who live in this town get their bread and butter from the mills in Lawrence, and even those who have no business interests in that city are vitally interested in that overwhelmingly big problem which is disturbing business there.

The strike has been threatening for several weeks, so that the mills were quite prepared on Monday morning, February 3. On Saturday and Sunday meetings were held by various groups, at which meetings the men were aroused to stand firm but to keep peaceful methods. "48-54" badges were worn by many and the words "forty-eight" and "fifty-four" re-echoed in the air. The Italians and the Poles seemed to be the most enthusiastic workers. Picket lines were unanimously favored at all meetings and circulars were sent out to homes throughout the city "to refrain from all acts of violence and conduct themselves in a proper manner." The sentiment on Saturday was divided and the foreign element were the most ardent instigators.

(Continued on page 6 column 3)

## IN MEMORY OF ROOSEVELT

Andover Civic League To Hold Service in Town Hall Sunday Evening at 7.45

In common with many towns and cities throughout the land, special recognition will be made in Andover next Sunday, February 9th, of the life and influence of Theodore Roosevelt.

The citizens are asked to meet in the Town Hall at 7.45 p. m., for a union service under the direction of the Andover Christian Civic League.

Addresses will be made by Principal A. E. Stearns, and Mr. L. E. Bennink of Lawrence. Professor Charles H. Forbes will give an original ode, and the choir of the Free and South Churches will render Kipling's "Recessional" and Foster's "The Souls of the Righteous are in the Hands of God", and will lead the congregation in singing Colonel Roosevelt's favorite hymn, "How firm a foundation ye saints of the Lord", and patriotic songs. Everybody is urged to come.

## LOCAL NEWS NOTES

Miss Blanche Spaulding of Ballardvale has resigned to accept a position in Chelsea.

Cases of whooping cough, where a doctor has not been called, should be reported to the Board of Health by the parents.

Announcement of the engagement of Miss Helen Breen, formerly of Andover, and Timothy J. Murphy of Lawrence, has been made.

All articles for insertion in the warrant for the coming Town Meeting should be in the hands of the selectmen by 5 o'clock on Monday, February 10th.

Mrs. A. W. Napier of Springfield, who is the granddaughter of the late Judge Morton formerly of Andover, is visiting Mrs. J. Tyler Kimball of Central street.

A Food Sale and Tea will be held at the South Church Vestry next Wednesday afternoon, under the auspices of the King's Daughters. Mrs. Fred G. Cheney is in charge.

Miss Lillian Hulme of Chapman avenue, has returned to her home after having been for several months in service of the American Red Cross in France as a nurse. She is awaiting her discharge from service.

One year ago Tuesday, the thermometer was nineteen below zero in Andover and on the Sunday before, it was twenty six below. Tuesday of this year thirty two degrees above was the temperature in the morning.

Monsieur and Madame Charles Marchand, have announced the marriage of their daughter Juliette, to Captain Robert Wentworth Bates, of the American Red Cross service in France in December, 1918. They are living at 144 Malakoff Avenue, Paris.

At the regular monthly meeting of the Free Church Men's Club next Tuesday evening, Paul Waitt of the Editorial Staff of the Boston Traveler will speak on "Folks and the Great Highway". There will be music and refreshments, and a good time is guaranteed to all who come.

During January, 3526 books were issued for home use at the Memorial Hall Library. At Ballardvale 530 were borrowed. This is the record for January. In 1908, the central library circulated 3528 books, but there was no branch at Ballardvale. The total for both, this past month, is 4056.

At the regular open meeting of the November Club held last Monday afternoon, Mrs. John L. Phillips gave a talk on American Sculpture from the American Federation of Arts in Washington. Stereopticon slides showed examples of the first work done in our country less than a hundred years ago and she told of the best American sculptors and their works up to the present day.

## LOCAL NEWS NOTES

A daughter was born February 6th, to Mr. and Mrs. William Deyerdmond of 125 Main street.

Charles E. Emerson has been appointed administrator of the estate of the late George A. Brown.

If the assistance of Company H of Andover is needed over in Lawrence, the fire alarm will sound ten.

Mrs. E. M. Grant of Chestnut street, is at the Homestead Hotel, in Hot Springs, Virginia, for several weeks.

This morning at about 11.20 a brush fire called out the local fire department to extinguish a small blaze on Lupin road.

Thomas Dea of Whittier street, who was overseas for six months with the U. S. Army, has been discharged from service.

William E. Goff, former manager of the Andover branch of the Western Union, is ill with bronchitis at Fort Jay, Governor's Island.

Sgt. Sharon O. Brown of 25 Central street, who was in the 12th division of the U. S. Army, stationed at Camp Devens is out of the service.

Dr. Claude M. Fuess is to speak at a meeting of the Masters' Club in the Central Grammar School, Lawrence, next Tuesday evening, February 11th.

Mrs. Roy Rhodes and Mrs. Mary Hurst, who have been visiting at the home of Mr. and Mrs. Thomas E. Rhodes, have returned to Somerville.

Miss Minna A. Soehrens of Whittier street, has left the employ of the Merrimack Mutual Insurance Company, and is now working for the Globe Ear Phone Company of Reading.

Hon. John N. Cole is heading the Massachusetts delegation at the Rivers and Harbors Congress in Washington this week, and delivered an address at the session on Thursday.

Monday evening, Timothy Mahoney's family were awakened by the sounds of some persons who were attempting to enter the house. The would-be burglars evidently were frightened and hurried away noisily.

Miss Mae Bliss Wilkinson, who has had six years' experience in the Massachusetts Department of Health work, is to talk on the Girls' Health League on Friday, February 21, before the Andover Mothers' Club and their friends, in Punched Hall.

The regular monthly meeting of the Benevolent Society of the Phillips Academy church will be held at the Guild House, Tuesday afternoon, February tenth at half past two. Work on the Red Cross garments will be continued.

Sgt. C. Carleton Kimball who has been with the 12th division, Headquarters Detachment, stationed at Camp Devens, has been mustered out of service, and has returned to his former position at the Boston Merchants' National Bank in Boston.

Garfield Lodge K. of P. 172, met Monday evening. V. C. J. S. Buchanan presiding. Routine business was transacted. The next meeting will be February 15, 1919, and it is urgently requested that all that can, will attend. Business of importance is to come before the meeting.

About fifty couples were present to enjoy the dance given Wednesday evening by the Imperial Club in R. C. O. A. hall. The committee who arranged the dance and were responsible for its great success were Robert McCoubrie, George Knipe, Ralph Cole, William McKee and Samuel Hibbert.

## LOCAL NEWS NOTES

The Andover-Exeter hockey game is to be played on Rabbit's Pond tomorrow, if the ice permits.

Charles Dalton, who was formerly employed at A. S. Manning's, has taken a position as clerk in A. W. Lowe's drug store.

William Haigh has returned to his home on Washington avenue, after receiving his honorable discharge from the U. S. Army.

Mrs. George R. Ramsdell has gone to Glenside, a suburb of Philadelphia, to spend the remainder of the winter with her son, Atherton.

The basketball game Wednesday between Phillips Academy and the Reading High School, was exciting from start to finish, with the final score of 28-27, in Andover's favor.

William J. Carroll and Robert Christie, who have been stationed at Vancouver, Washington, received their discharges from the army on Wednesday, at Camp Devens, and arrived home in Andover that evening.

Miss Charlotte Swift has been entertaining Mrs. Frank Darling of Hampden, Virginia for several days this week. Mrs. Darling used to live in Andover, and it was very pleasant for her friends here to see her again.

At the sixth organ recital of the season to be given next Wednesday, February 12th, in the Phillips Academy Chapel, E. Rupert Sircorn, organist of the Church of Our Saviour, Brookline, will play.

Andrew P. Hamilton of High street, who was stationed at Vancouver, Washington, and Thomas J. Dailley of the Naval Reserve Force, are at their respective homes, having been mustered out of service.

The Andover Christian Endeavor Union celebrated Christian Endeavor Day last Sunday, by a union meeting held in the Free Church at six o'clock. The subject was "What Christian Endeavor means to me" and the leader was Mr. Bigelow.

Word has come that Daniel A. Hartigan passed his examinations and received his rating as chief pharmacist in the Navy. This is the third promotion he has received since he was assigned to overseas service, and his examination was taken at U. S. Naval Base No. 29, Cardiff, Wales.

Several brush fires called out the Fire Department Monday and Tuesday. The dry grass on land owned by Phillips Academy near Rabbit's Pond was burned quite black. It started Monday evening about 7.30, and then broke out again on Tuesday at a little after one o'clock.

John Eldred, 139 No. Main street, came home Wednesday, after having been in France for ten months with the 55th Artillery. He was in the second battle of the Marne, and in operations on the Vesle, the Meuse and at Argonne Forest.

At the dressmaking class held at the Andover Guild house on Tuesday, there were about fifty observers who got much help from Mrs. Reed's course. The cutting of patterns to fit the individual and the ability to understand what most becomes one, are the two chief features of dressmaking emphasized.

## Biggio Ventino Shot in Lawrence

Shortly after midnight last night, Biggio Ventino was shot and instantly killed. The guilty man was fired at by Patrolman Frank Bartlett, but made his escape. The police are at work on clues. Ventino was a striker and lived on Common street with his wife and seven children.

## PERSONELLING IN THE ARMY

Major C. M. Fuess Throws Light on Big Contributions Toward Efficiency Found in Work of Personnel Officers. Prophecies That Industry May Profit by Their Experience.

## NOMINATION PAPERS OUT

Many New Names to be Seen on Ballot at Coming Town Election on March 3

Those whose nomination papers have been taken out and are in circulation for town offices for the coming Town Election to be held Monday, March 3, are as follows: Selectmen, Walter S. Donald, David S. Burns, Andrew McTernan; tax-collector, George A. Christie, William B. Cheever; town auditors, John A. Robertson, Walter H. Coleman, Harry Sellars; tree warden, Edward H. Berry; board of public works, Barnett Rogers, Charles B. Baldwin; constables, Frank M. Smith, George W. Mears, Thomas F. Bailey; Trustees of Punched, Samuel H. Boutwell, Frank P. Carleton, Harry M. Eames, Myron E. Gutterson, Harry H. Noyes; Town Clerk and Treasurer, George A. Higgins. Dr. Charles E. Abbott has taken out papers for re-election to the Board of Health and there are at the present time, two papers in circulation for School Committee, the new candidates being William G. McIntyre of Ballardvale and Ralph W. Coleman.

## Edward D. O'Connell Married

Sergeant Edward D. O'Connell, son of Mr. and Mrs. David J. O'Connell of 95 Chestnut street, was married yesterday evening to Miss Grace Agnes Dolan of Lawrence. Rev. Fr. James T. Reilly of Lawrence performed the ceremony at 6.30 o'clock in St. Mary's Church, and their two attendants were Miss Genevieve Dolan and Frederic Kuehner.

Sgt. O'Connell was recently discharged from the service of the U. S. Army, and had seen service in France with Company A, 320th Machine Gun Battalion. They will live with the groom's parents on Chestnut street.

The Townsman has asked me to write of my own personal experiences. Of these I have already spoken so much, that they must be an old story to many. But the Townsman has been so courteous that I feel some reply is necessary; hence these informal notes on a most comprehensive subject.

C. M. F.

Every great general has recognized the importance of providing supplies and equipment for his men. The maxim "An army lives on its stomach" has been attributed to Napoleon; but the fact itself was certainly clear to Ramezes and Caesar. To-day everybody knows that no large body of troops can do anything in the field without a carefully organized service of supply. Our own General Staff, however, have gone even farther. After recognizing the necessity of developing a department to handle material, they saw beyond that the need of a new department to handle men. In most previous wars, a man was simply a man, and, as such, could be placed in the battle-line wherever a being with arms, legs, and a medium of gray matter was required. It might have been said of many a colonel,—

A man within the regiment  
Was just a man to all intent  
And he was nothing more.

To-day, in the American army, "personnel",—that is, human skill and specialized ability,—is considered to be precious property, like beans or bacon. It must be conserved, tested, and placed where it can do the most good.

This war of ours has been largely a business proposition. Our small body of regulars were perfectly willing to ride forth to arms, like crusading knights of the twelfth century, but, if we had sent them all into battle at once, they would have died both gloriously and rapidly. We had to plan for a long period of preparation. We needed an organization capable of indefinite expansion. Fortunately, the members of the General Staff were willing to take lessons from our huge industrial concerns, the leaders of which were called to Wash-

(Continued on page 7 column 1)

## NEW DRESS IDEAS

are constantly arriving here.

WE are featuring pretty Afternoon Frocks of Georgette Crepe.  
New Dancing Frocks—Smartly tailored  
Serge Dresses—These are decidedly New Styles.

You Pay Less Here **Cherry & Webb** Always Busy  
237-241 Essex St., Lawrence

## EXTRACT FROM CLASSIFICATION OF FIRE LOSSES DURING 1918.

Cause	Number of Fires	Amount Paid
Chimney:		
Defective	21	\$3480.54
Explosion	1	60.00
Fire	22	4834.64
Overheated	6	1479.79
Soot	3	12.02
Cigar:		
Awning	7	51.60
Carelessness	23	4168.92

1828—Merrimack Mutual Fire Insurance Co.—1919  
BANK BUILDING, ANDOVER

## FOR SALE

60-Acre Farm in West Andover. One of the finest in that section.

40-Acre Farm in Scotland District. Fine tillage land.

A fine Residential Property on Chestnut Street.

**SAMUEL P. HULME**

Real Estate and Insurance

CARTER'S BLOCK

Telephone 373

ANDOVER

Fresh Creamery Butter . . .	55c
Native Eggs . . . . .	60c
22c Tomatoes, LARGE CAN 17c, 3 for 75c	
18c Campbell's Beans, 15c, 12" 1.75	
12c Tomato Soup, . . 9c, 12" 1.00	
10c Table Salt, Box, 7c, 4" 25c	
25c Ev. Peaches Peeled, 19c, 12 1.25	
60c Florida Oranges, 49c, Box 4.50	
15c Tom. Ketchup, 12 1/2c, dz. 1.45	
60c Ass. Chocolates, 49c, 2 lb. limit	
Yellow Turnips . . . . . 10 lb. 25c	
Early Rose Potatoes, very fine, pk. 50c	

**J. H. Campion & Co.**  
ANDOVER

We have a full stock of all Standard makes of Tires, and would advise buying now.

A FULL LINE OF ACCESSORIES  
ALWAYS IN STOCK

**MYERSCOUGH & BUCHAN**

AUTO STATION

90 MAIN STREET

Phone 398

## Verification of Pass Books

The laws of this State require all Savings Banks to call in the books of their depositors once in three years. This is the year for doing this work and depositors are requested to bring or mail their books to the bank during the months of February and March. Books will be returned at once.

Our Next Quarter Day Comes on March 19  
Our Present Dividend Rate is 5% per Annum

**ANDOVER SAVINGS BANK**

Your Home is in the path of the Hun. What will stop him? The United States and its Allies if they only hang on. Set your teeth, clench your hands, and hang on, oh, hang on!

Buy Liberty Bond.

**THE CROWLEY COMPANY**

## FURS REPAIRED and REMODELED At REASONABLE PRICES

**WEINER FUR STORE** - 265 ESSEX STREET LAWRENCE

## WHICH IS SWITCH?

That's what they asked of the woman who had two shades of hair. Our price is exactly the same to everybody.

You know that you get the same coal, and price and service as anybody else.

## CROSS COAL CO.

1 MAIN STREET

THE STORE OF RELIABILITY

## Sugatt's Opportunity Sale

Men's Suits Marked Way Down	Boys' Mackinaws Marked Way Down
" O'Coats " " "	Men's Pants " " "
Children's " " " "	Boys' " " " "
" Suits " " " "	Men's Hats & Caps " " "
Boys' " " " "	Boys' " " " "
" O'Coats " " " "	Men's Furnishings " " "
Men's Mackinaws " " "	Boys' " " " "

SEE OUR WINDOWS

**R. K. Sugatt's**  
CLOTHING CORNER

236 ESSEX ST., Cor. APPLETON, LAWRENCE



## BUSINESS CARDS

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H. F. Chase

Main Street - Andover, Mass.  
Telephone 385M

## J. W. RICHARDSON

CARPENTER and BUILDER

Shop: 6 A Park Street  
Home Address, 50 Whittier Street  
Telephone 134-M

## THEO. MUISE

13 Barnard St. - Andover, Mass.

TAILOR

Ladies' Tailor Made Gowns a Specialty

## J. E. PITMAN

CONTRACTOR and BUILDER

All kinds of Jobbing and Repairing  
attended to promptly; also Painting  
Shop and Office rear 63 Park St.  
Telephone Connection

## LETTERING OF ALL KINDS

Done Promptly and Neatly

James Callum

Leave orders at Ludgren's bake shop  
Andover or telephone Lawrence 8538.

## PRACTICAL CHIMNEY SWEEP

PETER DUGAN, my name,  
sweeping chimneys I have fame  
from top to bottom, you need not fear,  
sweep them clean, and I am not too dear.  
\$3 PER FLUEResidence, Highland Road,  
Address Post Office

## Charles F. Emerson

(Successor to B. B. Tuttle)

Furniture and Piano Moving  
and Jobbing

Office: 33 Park Street, Tel. 240

Residence: Chestnut Street, Tel. 456-M

All of my bakery products are sold  
only at my bakery on Barnard  
street. I have no team and no  
delivery. Goods fresh every day.

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GENERAL CONTRACTOR

25 PEARSON STREET

Cellar Building and Excavating

Stone Work and Grading

Builder of CONCRETE and GRAVEL WORK

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Crushed Stone, Sand and Gravel

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Special Shoes for Weak Feet

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Office Hours: 2-5 and By Appointment

Telephone: Office, Andover 300

Residence, Lawrence 2868-M

## A. E. HULME, D.M.D.

DENTIST

33 Main Street - Andover, Mass.

Office Hours: 8.30 to 12; 1.30 to 5

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DENTIST

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Closed Wednesday Afternoons

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Town Counsel of Andover

## Everett Lundgren

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Andover Tel. 466-4 Lowell Tel. 658

## C. J. STONE

ATTORNEY-AT-LAW

Bank Building

Office Hours: 3.30 to 5 p.m.; 7.30 to 9 p.m.

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GILLESPIE METHOD

of Scalp and Facial Treatment, Shampooing,

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Dealers in Fruit and Vegetables, Bakery

Goods, Tonics, Cigars, Confectionery Groceries.

Bananas doz. 30c, 40c, 50c, 60c

Oranges doz. 30c, 40c, 50c, 60c

Lemons doz. 30c

Tangerines doz. 30c

Grapefruit 10c each 3 for 25c

and 4 for 25c

Fancy California Apples 6 for 25c

Baldwin Apples pk. 50c

Sweet Potatoes, Maine Potatoes

pk. 48c

Onions 3 lb. for 10c, and 8 lb. for 25c

Lettuce, Spinach - All kinds of Win-

ter Vegetables. All kinds of Teas,

Coffees, Cocoa. All kinds of Heinz

57 Varieties.

Ketchup 15c and 29c Bottles

Prunes 2 lbs. for 35c

All kinds of Dry Beans 28c quart

Blue Ribbon Raisins 15c box

Butter 63c lb.

Lard and Eggs, also Andover Eggs.

Peanut Butter and Apple Butter.

All kinds of Cookies.

Flour, Pack, \$1.65. Fresh Milk and

Cream fresh every day. Come and

visit our variety store. Leave your

orders here and we deliver them at

anywhere at the same time.

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## ANDOVER

## BOOT and SHOE

## REPAIR SHOP

FIRST CLASS WORK DONE

PRICES RIGHT

A LOT OF GOOD SECOND-HAND

SHOES FOR SALE

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Join The Merchant Marine

and See the World.

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PERMANENT

ENROLLING AGENT

at

The Rexall Prescription Drug Store

Mugger Building Andover Square

## AT THE THEATRES

## ANDOVER COLONIAL THEATRE

Monday, February 10

Direction of the Seco Amusement Co.

Tuesday, February 11

Bargain Day

Norma Talmadge in "The Safety

Curtain"

Vivian Martin in "The Petticoat

Pilot"

Pathe News

Christy Comedy

Wednesday, February 12

Abraham Lincoln's Birthday

Virginia Pearson in "Buchanan's

Wife"

Pearl White in "The Lightning

Raider"

Official Allied War Review

Big V Comedy

Thursday, February 13

Rupert Julian and Ruth Clifford in

"Mother O' Mine"

Pathe News

Charlie Chaplin Comedy

Friday, February 14

Double Feature Day

Emily Stevens in "Kildare of Storm"

Mable Normand in "The Floor

Below"

Mutt and Jeff Comics

Paramount Comedy

Saturday, February 15

Tom Moore in "30 a Week"

The Iron Test (Circus Serial)

News Weekly

Sennett Comedy

Theda Bara, the greatest of vamp-

pires, is coming back to us in a 1918

version of her best vampire produc-

tion "A Fool There Was." This play

in its new dressing, will be shown at

the Colonial Theatre, next Monday.

It was this stirring screen drama

that brought Miss Bara to the fore-

front of screen artists, and it was her

sterling acting of the role of Satan's

ally that started the "vampire craze"

in motion pictures.

The story is an intensely human one,

and the staging of it is superior to

many of the present day productions.

The stirring power of it has made it

historic. In its new form its compelling

interest is heightened. Some say that

motion pictures are advancing by leaps

and bounds. If that be true, then "A

Fool There Was" was ahead of its time.

The Tremont Theatre, Boston, will

have a Belasco attraction for a limited

engagement beginning Monday, Febru-

ary 10th, when David Belasco will

present "Polly With a Past", the work

of George Middleton and Guy Bolton.

This popular comedy had a run of ten

months at the Belasco Theatre, New

York. In sending this delightful play

here, Mr. Belasco assures local theat-

re-goers that the original cast has been kept

intact for this tour, as in the case of

"The Bonhomme", which created such

a fine impression last season and "Tiger

Rose" of this season. Each of the well

known artists who helped to make

"Polly With a Past" the outstanding

comedy hit of the past New York

theatrical season, will appear. This

includes Ina Claire, the latest young

actress to achieve success under the

Belasco banner. Miss Claire has never

before appeared in drama, but the

reports that have preceded her credit

this young actress with having achieved

a really notable triumph in her first

appearance in a straight dramatic role.

Three years ago she was the beautiful

star of the Ziegfeld "Follies", from

which organization, Mr. Belasco took

her after witnessing her celebrated

imitation of Frances Starr. Others in

the cast will be Cyril Scott, H. Reeves-

Smith, Herbert Vost, George Stuart

Christie, Thomas Reynolds, Louise

Galloway, Adah Barton, Betty Lindley,

Francis Verdi, Lloyd Neal and Inez

Sebring.

"Polly With a Past" is in three acts

and is said to be another one of those

delicate fabrics of comedy upon which

for the past several seasons Mr. Belasco

has been lavishing his skill. There will

be matinees on Wednesdays and Satur-

days. Boston is positively the only

place in New England where the play

will be presented.

## SHUBERT

The strange tale of a youth who  
sought to fail and failed to fail through  
the intercession of a girl and love, but  
instead succeeded and won the girl, is  
the romance through which Will H.  
Anderson wrote a haunting series of  
melodies, and altogether they make a  
musical comedy success. "Take It From  
Me."And "Take It From Me" has now  
passed the trial stage and comes to the  
Shubert Theatre, Boston, next Monday,  
February 10th.Will B. Johnstone, a young newspaper  
man and cartoonist of New York, wrote  
the book and lyrics, and in doing so in-  
stilled into them the rare humor and  
subtleties that only a newspaper man  
can see and convey through his constant  
rubbing of elbows with humanity at  
large. Witty lines, sparkling repartee  
and really funny situations make "Take  
It From Me" unusual. Will H. Anderson  
caught this same spirit in composing  
the melodies. "Tinkling and tuneful,"  
they have a rhythm that makes them  
readily hummable and whistley. There  
will be much dancing to the way of  
"Take It From Me" tunes,  
among which are "The Tanglefoot,"  
"Take It From Me," "The Call of the  
Cozy Little Home," "Bold Bad, Beau-  
tiful Broadway," "The Kiss," "To  
Have, To Hold," "A Penny for Your  
Thoughts" and "Camouflage."The cast is exceptional and unusually  
well balanced. Vera Michelena is the  
prima donna, and associated with her  
are Lenora Thompson, Alice Hills, Helen  
Baffery, Fred Hillebrand, Jack Mc-  
Gowan, Dorothy Betts, A. Douglas  
Leavitt, Charles Welsh Homer, Harold  
Vizard, Harry Burnham, William Bal-  
four, Charles L. Warren, Eddie Leech,  
William O'Malley and George Mortimer,  
with a score or more of show girls.

## WILBUR

Messrs. Lee and J. J. Shubert will  
present the smartest musical comedy of  
the season, "Little Simplicity," at the  
Shubert-Wilbur Theatre, Boston, next  
week, beginning Monday, February  
10th. The book and lyrics of "Little  
Simplicity" are by Vida Johnson Young,  
the author of "Maytime." The score  
is by Augustus Barratt, whose music  
for "Fanny Free" was one of the hits ofTHEDA BARA - DIRECTION WILLIAM FOX  
At the Colonial Theatre, Monday

## TREMONT

last season. The piece was staged by  
Edward P. Temple and the dances  
arranged by Jack Mason of the New  
York Winter Garden. "Little Simp-  
licity" has been one of the big musical  
hits of the New York season. It was  
first seen at the Astor Theatre and was  
then moved to a larger theatre, the 11th  
Street, where it served to draw crowded  
houses. The Messrs. Shubert have  
provided this musical comedy with a  
brilliant cast, the more important  
members of which are Walter Catlett,  
Carl Gantvoort, Marjorie Gatenon,  
Stewart Baird, Mabel Withee, Sylvia  
Jason and the Cameron Sisters. "Little  
Simplicity" is in three acts, the first  
located in Tunis, Algeria; the second in  
the Latin Quarter, Paris; and the third  
somewhere in France. "Little Simp-  
licity" is the adopted daughter of an  
inkeeper in Tunis. To save her from a  
rich Sheikh she is carried off to Paris  
by an American student. The young  
American falls in love with her. She  
learns that he is engaged to an American  
girl and so runs away. The usual Wed-  
nesday and Saturday matinees will be  
given.

## COPLEY

"Bunty Pulls the Strings", the  
comedy of Scottish life by Graham  
Moffat which the Henry Jewett Players  
will act at the Copley Theatre during  
the coming week, is a uniquely and  
ingenious play. It has a clever  
and ingenious plot, it is filled with scenes  
that are unusual on the stage, and its  
dialogue is filled with the shrewd wis-  
dom and quaint turns of speech for  
which the Scottish people in their own  
land and elsewhere, are deservedly  
famous.The son of Tammas Biggar, a hard,  
religious and relentless father of the  
old-fashioned Scottish type, has a son  
who has left home and fallen on evil  
ways. It happens that the father him-  
self was not so straight-laced in his  
younger days as he came to be later, and  
eventually his past comes to the lightof the community and grapples with its  
problems and ministers to its need, and  
by a higher quality of life wins men  
away from sin to a life of righteous-  
ness — only when a church does this,  
can it enlist his enthusiasm and generous  
support. It will thus be seen that both  
Mr. Cole and Mr. Converse, who spoke  
for the men of the church, were in  
hearty accord. Both Mr. Cole and the  
men of the South Church agreed that in  
all this work of the church, the unique  
service of the minister was to furnish  
inspiration, leaving others to translate  
this into action. His duty is to quicken  
and illuminate the consciousness of men  
and women on these issues, and his  
energies should not be drawn off into  
personal efforts at social readjustments.The whole discussion was marked by  
seriousness of purpose, and most func-  
tionize in tangible results.A unanimous vote of thanks was given  
Mr. Cole for his candid and courteous  
address.

G. B. FROST

## More About Church Barnacles

In the issue of December 6th, the  
Editor of the Townsman under the  
caption of "Before Repairing, Remove  
Barnacles" called attention to a need  
of readjustment of church methods to  
meet changing conditions in our world  
life. What these readjustments involved  
was not stated. The declaration, how-  
ever, called forth a request from those  
solicitous for the church's welfare for  
specific details and the Editor was  
urged to come in person before a repre-  
sentative body of the South church, and  
state these details with unadorned  
candor. This he kindly did last Sunday.



## BIG SHOE BILLS CAN BE CUT

"I will always wear shoes with Neolin Soles," writes Mr. M. Newman of the I. Newman Mfg. Co. of Minneapolis. "They are superior soles in every way, waterproof, more comfortable and more durable. After many months of wear they remain in a good condition."

Mr. Newman, and millions of others, have found that the answer to the shoe-bill problem lies in getting soles that wear a long time—Neolin Soles.

They are scientifically made, very tough and yet have the other qualities that soles should have—comfort and absolute waterproofness. Get Neolin-soled shoes for your whole family. They are found nearly everywhere and in all styles. Have worn shoes repaired with Neolin Soles. They are made by The Goodyear Tire & Rubber Company, Akron, Ohio, who also make Wingfoot Heels—guaranteed to out-wear any other heels.

**Neolin Soles**  
Trade Mark Reg. U. S. Pat. Off.

### The Northpole by Airplane

Under the general direction of Rear Admiral Robert E. Peary, the Aero Club of America plans an aeroplane flight to the North Pole next June, when temperature is seldom below 60° above zero; going first by ship to Etah, 600 miles from the Pole (less than the distance between New York and Chicago), to make sure the Pole is still intact and to secure other valuable data in the Polar Basin, of which over a million square miles remains unexplored; the expedition may cost a quarter of a million dollars. — Boys' Life for February

### To the Andover Men in the Service

**THE ANDOVER CLUB**  
cordially invite you to accept the privileges of their rooms for a period of six months after your discharge from the service.

(Signed)

**THE ANDOVER CLUB**

## "SAVE AND HAVE"

Germany Crushed by Itself is Our  
Example of how to Win the Rest  
of the War

Herbert Quick tells how Benjamin Franklin may help today, our country in its final victory over herself.

"We think we have won a great victory over Germany—and we have. Germany is so weak that an army of 30,000 Poles, as I write, are threatening Berlin."

It looks now as if anyone might kick Germany around—the once all-powerful Germany!

Why is Germany weak? Because the Germans have lost control of themselves.

Unless we retain control of ourselves—of our own souls—we have not won a complete victory over Germany. If we retain or acquire complete control over ourselves, we can win the rest of the war. Unless we win the rest of the war, we have not only defeated Germany, but we have defeated and disgraced ourselves!

The saddest nation, the nation most completely crushed is the nation defeated by itself; and the deepest disgrace is that which is self-inflicted. Germany can emerge from her defeat and humiliation and disgrace, after a while, by getting a new grip on her own soul. The only hope for victory for her, is the hope of victory over herself.

What do I mean by suggesting that we must win "the rest of the war"?

I mean that the heaviest, if not the bloodiest, part of the task is still before us. We have that great army of which we are so proud—it seems to us the bravest, finest, most splendid army the world ever saw—still under arms, and encamped on the soil of Europe. They said in Germany that we could never get that army across the ocean—but we did. They are across the ocean now, our soldiers, 2,000,000 of them. They must be supported, clothed, fed and made as comfortable and happy as boys so far from home can be made, until they can be brought back.

And they must be brought back. When they are through with their wonderful, their epic task, they must be brought back.

And it will cost as much to bring them back as it did to take them over. It will be in some ways a harder task; for all the world on our side wanted them to go over and was willing to help, while nobody but the little old United States is especially interested in getting them back.

Therefore, we must go on with the war so far as expense is concerned. We must go on with nearly every expensive phase of the war, except the fighting phase.

Suppose that the people of the United

States should quit furnishing the government with money now, and our wonderful boys in khaki were deserted, left to suffer, left to feel themselves deserted, left to shift for themselves and become vagrants and beggars—would it not be the deepest disgrace possible to this nation? And yet, it is to prevent that most impossible thing, that the government asks the people to give in taxes and to provide for in the purchase of War Savings Stamps and other securities.

Uncle Sam, in order that the rest of the war may be won, asks every man, every woman, every boy and every girl, to get himself or herself under control, to put self under foot, to stifle appetite for the unnecessary thing, to save and conserve, and to work and earn and produce, and to buy, buy, buy, the promises-to-pay of the government, so that the government may win the rest of the war—may bring our boys home, their tasks done.

And this brings me to Benjamin Franklin—you will see how, in a moment—to Franklin, one of the greatest Americans that ever lived—one of the greatest men who ever lived, the man whose likeness is on the 1919 War Savings Stamps.

I want to ask you to win the rest of the war as Benjamin Franklin would have you win it. But first, what sort of man was he whose advice I am asking you to take?

He was a wonderful man! He was a favorite with the courtiers of the court of France, with the philosophers, the savants, the jeweled ladies, the ruffled and sworded gentlemen—of the most luxurious and the jolliest court in the world. He won their admiration by his wit, his courtesy and his manners, and he commanded their respect for his great ability. He was their equal on their own ground, and their superiors on every other ground, so he was the first link in the chain of friendship which binds the United States to France—the last link of which was welded in the awful fires of Chateau Thierry, of Belleau Wood, of St. Mihiel, of the Argonne Forest last summer and autumn—by those boys in khaki who must be fed and clothed, and made happy—and brought back.

And yet, this man Franklin was the same person who as a raw youth, walked up the streets of Philadelphia, gnawing a loaf of bread because he could not afford to sit down to a better meal.

He gave to the French Revolution its million-times-sung refrain, its "Ca ira!"—and (note the contrast!) he practiced saving and thrift so successfully that, beginning as a journeyman printer in a strange city, even as early as the French and Indian War, he was rich enough so that the Pennsylvania farmers were willing to sell to Benjamin Franklin, the horses and wagons for Braddock's

expedition, even though they would not trust the British Government! He had the grip on himself which every American must have now. He knew a century and half before the medical profession knew it, that a cold is an infectious disease; and he not only said, "Liberty is still the birthright of all men," but also, "The way to wealth is as plain as the way to market." And again, he said, "The noblest question in the world is, 'What good may I do in it?'"—the very question the answer to which was sought by our soldier boys on the bloody battlefields of France! And then, said Franklin, "A penny saved is two pence clear. A pin a day is a groat a year; Save and Have."

And that last bit of philosophy today must be the common, ordinary American answer to Franklin's great question. "What good may I do in the world?" "A penny saved is two pence clear. Save and Have."

He proved the identity of electricity and lightning—before he drew the lightning out of the cloud by means of a kite. People thought they were different things. He spoke, and the philosophers listened. And he invented the Franklin Stove so as to economize fuel. He is the great apostle of War Savings Stamps. "He that spends a groat a day idly," says Franklin, "spends idly above six pounds a year, which is the price of using a hundred pounds."

Franklin is in a large degree, the founder of the American army. The troops of which George Washington took command in 1775 had no supplies, were almost naked, and were starving. Franklin was a leader in devising plans for feeding, sheltering and clothing the army—just as, if he were with us now, he would lead in the great national thrift movement which will not only win the rest of the war, but will pay our war debt. The times for the easygoing spending of money should be over in this country. The world needs everything we can save. Everywhere is nakedness, hunger, and lack of shelter. "Silks and satins," said Franklin, "put out the kitchen fire." They stand for the things which make it hard to win the rest of the war. "A fat kitchen, a lean will," said Franklin, and we may say, "A fat kitchen, a lean Treasury."

I wish we had Franklin for a leader now—but why can't we make him our leader? He is as real to us as if he lived in Washington today. Follow his teaching. Save and have. The government must have your savings. If you save and buy interest-bearing securities of the government, you will still have the government, you will be prouder of your government, you will feel more interest in your government—and your government will pay you interest every year.

"Save and have"—and win the rest of the war!

## PHILLIPS ACADEMY NOTES

F. W. H. Stott on Leave of Absence  
—New Track Team Coach—  
J. Hamilton Lewis was  
Speaker at Inquiry

Owing to ill health, Mr. Stott of the English department has been granted leave of absence for the balance of the year. It is expected that a new man will be secured within the next few days, to take his work.

Ray H. Shepard of Gardiner, Maine, Bates '13, has been secured temporarily to act as Dr. Page's assistant and to coach the track team. Mr. Shepard comes from the Maine Central Institute at Pittsfield, where he has been an instructor for the past four years.

The speaker at the Sunday meeting of the Society of Inquiry was J. Hamilton Lewis, P. A. '17. The address was "Boys' Summer Camp Life" illustrated with a fine collection of lantern slides.

Mr. Lewis is assistant superintendent of the Boys' Club of New York City, the largest boys' club in the world; and also superintendent of the William Carey Camp at Riverhead, Long Island, which is conducted with the Boys' Club. Since Mr. Lewis left Andover, three years ago, he has devoted his time entirely to these two organizations.

In these organizations is conducted a social service work which reaches thousands of New York City boys. Last year more than a thousand of them enjoyed an outing at the William Carey Camp on Long Island. The pictures shown of the camp life were most interesting.

Outside of their regular duties, the ten fellows now here from the Kurn Hallin Homes, are reporters for their monthly magazine, and even the smallest has his duty of keeping a diary of one of the days of his stay at the Friendship House. When they all return to Vermont, each of these diaries will be printed in the magazine, and the young reporters will view the product of their brains after it has passed through the press.

### Diplomatic

Doctor:—"Tell your wife not to worry about her deafness, as it is merely an indication of advancing years."

Mr. Meekman:—"Er—would you mind telling her yourself, doctor?"—Tid-Bits.

### Rich Enough

"This fish is very rich."  
"Yes, it is well supplied with bones."  
— Transcript.

## To Study Reconstruction at Northfield

The Northfield Summer school of Religious Education, formerly known as the Northfield Summer School of Sunday School Methods, is planning a greatly enlarged programme for its sixteenth annual session, July 18-27. The general theme will be "Religious Education and Reconstruction." The chief appeal, as heretofore, will be to Sunday school teachers and workers who are looking for help in the solution of their immediate, practical problems. In addition to this, however, the school will endeavor to present a clearer educational vision and the great call of the reconstruction task.

Professor H. Augustine Smith has been secured to have charge of the courses dealing with community singing, pageantry and dramatics. He will also have charge of six "big nights" for the entire conference. These special assemblies will be featured by outdoor dramatics, community singing, pageantry, a grand concert, stereopticon and illumination.

Mr. Frank M. McKibben, secretary of the educational committee of the Massachusetts State Sunday School Association, will have charge of that section of the school, dealing with the problems of community schools of religious education. A seminar and a course of lectures will be arranged to meet the needs of city directors of religious education, principals of community schools and members of community councils of religious education. All communities desiring to have cooperative schools for the training of teachers next year, should have representatives in this section of the conference.

Special provision is being made for an attractive recreational programme which will appeal to all those who can include Northfield in their summer vacation plans.

The new world emphasis placed on missionary education will be reflected in one of the outstanding features of the Northfield School.

While it is not possible to announce all the members of the faculty, Dean Norman E. Richardson reports that he is having most gratifying success in securing several of the outstanding national leaders.

"Can you keep a secret, Peggy?"  
"I can; but its just my luck to tell things to other girls who can't."  
— Boston Transcript.

Plenty of exercise, fresh air, regular hours—is all the prescription you need to avoid Influenza—unless through neglect or otherwise, a cold gets you. Then take—at once

**CASCARA QUININE**  
FROM DR. HILL'S

Standard cold remedy for 30 years—in tablet form—safe, sure, no opiates—breaks up a cold in 24 hours—relieves grip in 3 days. Money back if it fails. The genuine box has a Red top with Mr. Hill's picture. At All Drug Stores.

**WHO WANTS TO SAVE FROM \$9.00  
TO \$12 ON A BICYCLE?**

Come and pick yours out now and be ready for spring. You can buy a good guaranteed Bicycle here from \$31.00 to \$40.00.

We have a good line of Bicycles, Auto and Motorcycle Supplies, Gas, Kerosene and Oils. Give us a trial.

**J. E. FERLAND**

3 SAUNDERS COURT, Off Broadway

# NOTICE, PLEASE

## THE HOLT STORE IS TO UNDERGO REPAIRS AT ONCE

THE BUSINESS OF THE HOLT STORE WILL BE CONDUCTED IN THE MANNING STORE ON ESSEX STREET DURING THE MONTH OF FEBRUARY  
Please Call as Usual, Telephone 64 or 113  
REDUCTION SALE CONTINUES IN THE MANNING STORE

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MUSGROVE BUILDING  
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REAL ESTATE AGENCY

We have for sale some first class farms, good location, ranging in size from 16 to 170 acres, and in price from \$5000 to \$15000.

Also some good residential property from \$3500 and up.

We have also for rent some first class residential property.

If you desire to locate in Andover, come and see us. We will find you a place that will suit you, and the prices right.

Tel. Conn. 32

INSURANCE OF EVERY DESCRIPTION STEAMSHIP AGENCY  
AUCTIONEER NOTARY PUBLIC JUSTICE OF THE PEACE  
ESTATES MANAGED

### Children's Shoes a Specialty

You cannot fail to be pleased with the style, fit, and wearing qualities of these shoes. All sizes in black, tan, and patent leather, lace and button. Goodyear Welt. Prices very reasonable.

### Clearance Sale

of women's shoes—particularly small sizes—still continues. These shoes are marked down from \$4.50, \$5.00 and \$6.00, to \$1.99, \$2.69 (2 prs. for \$5.00); and \$3.29. Today's prices for same quality are \$8.00, \$9.00 and \$10.00.

### BENJAMIN R. BRADLEY

Successor to  
**V. J. HUOT**  
437 ESSEX ST. - LAWRENCE

## E. E. GRAY CO.

United States Food Administration License No. G-07862  
24 ESSEX ST. Next to Post Office  
A LITTLE OUT OF THE WAY, BUT IT PAYS TO WALK  
CUTS FOR WEEK COMMENCING FEBRUARY 10

PEAS, Fancy, Grayco Brand	large can	28c
ROLLED OATS	5 lb. bag	27c
GRANULATED INDIAN MEAL	5 lb. carton	24c
GLASS SYRUP, Maple Flavor	can	19c
COFFEE, M & J Brand	per lb.	29c
A blend of South American Coffee		
CAMPBELL'S BEANS	can	14c
VIENNA SAUSAGE, Pheasant Brand	can	12c
EVAPORATED MILK, Van Camp's	tall can	15c
CORNSTARCH, Grayco Brand	pkg.	9c
EVAPORATED PEACHES, Fancy California	pkg.	19c
UNNEEDA BISCUIT	pkg. 7-1-2c	
RICE, Golden Gate Brand	1 lb. pkg.	13c
BEANS, Fancy, New York State	per lb.	12c
ORANGES, Fancy, Large and Sweet	doz.	40c
GRANULATED SUGAR	lb.	10c

## Rockport Fish Market

TEL. 125.

### FRESH FISH IS LOWER

FINNAN HADDIE	-	-	20c lb.
KIPPERED HERRING	-	-	12½c "
SMOKED BLOATER	-	-	10c "

FRESH BOILED SHRIMP

Watch for the opening date of  
our New Meat Market.

## HILLER'S SALE

WED. THURS. FRI. SAT.

**FEBRUARY**  
**5-6-7-8**

**BIG BARGAINS**

## HILLER & CO.

4 Main Street, Andover

## THE ANDOVER TOWNSMAN

ANDOVER MASSACHUSETTS

PUBLISHED EVERY FRIDAY

AT THE PRESS BUILDING BY THE ANDOVER PRESS

JOHN N. COLE

Entered at Andover Postoffice as Second Class Matter



"Four-score and seven years ago, our fathers brought forth upon this continent a new nation, conceived in liberty, and dedicated to the proposition that all men are created equal. Now we are engaged in a great civil war, testing whether that nation so conceived and so dedicated, can long endure. We are met on a great battlefield of that war. We have come to dedicate a portion of that field as a final resting place for those who here gave their lives that that nation might live. It is altogether fitting and proper that we should do this. But in a larger sense, we cannot dedicate, we cannot consecrate, we cannot hallow this ground. The brave men, living and dead, who struggled here, have consecrated it far above our power to add or detract. The world will little note, nor long remember, what we say here, but it can never forget what they did here. It is for us, the living, rather to be dedicated here to the unfinished work which they who fought here have thus far so nobly advanced. It is rather for us to be dedicated to the great task remaining before us, that from these honored dead we take increased devotion to that cause for which they gave the last full measure of devotion; that we here highly resolve that these dead shall not have died in vain; that this nation, under God, shall have a new birth of freedom, and that government of the people, by the people, and for the people, shall not perish from the earth.

—Lincoln's Gettysburg Address



The above words are known to everybody and although it took but five minutes to deliver them at Gettysburg on November 19, 1863, they will live forever. At this time again, are they especially appropriate. Next Wednesday, February 12th, will be the birthday of that great man whose influence and personality will always be in the hearts of Americans.

One hundred and ten years ago, Abraham Lincoln was born in Hardin, Larnie County, Kentucky. They soon moved to Indiana, and when he was but nine years old, his mother, Nancy Hanks, died leaving with the child her memory and influence, never forgotten. She had taught him to write, and although his days were full to overflowing with ferrying, farming and fence-raiding, he continued to work hard on his studies and in 1832 he was candidate for General Assemblyman. He became postmaster of New Salem in 1833 and in the next year he was elected to State Legislature. He took out his license to practice law, and went into partnership with John T. Stuart. Interesting to note at this time, is the fact that when he was re-elected to the Illinois Legislature for his third term, his expenses were seventy-five cents (for cider). In 1812, Lincoln enlisted in the Temperance movement and delivered several addresses in Springfield. All these years he was taking a decided stand on the question of slavery, and after becoming a member of Congress, he introduced a bill considering the emancipation of slaves in the District of Columbia. He toured New England in 1860, and at New York City, was introduced by W. C. Bryant at a mass meeting in Cooper Institute. In 1860, on November 6th, he was elected the sixteenth President of the United States, and was inaugurated March 4, 1861. During those months, Florida, Alabama, Georgia, Louisiana and Texas seceded to make the "Confederate States of America." April 12th, Fort Sumter was fired upon; May 3, 500,000 volunteers for three years were called upon; July 11th, the President's message called for \$110,000,000; July 21, was the battle of Bull Run; in January 1862, Secretary of War Cameron, was replaced by Stanton; in March, the Merrimack, a Confederate ram was disabled by the Monitor; in April, the act prohibiting slavery was passed; September 8th, Lee entered Maryland; December 8th was the "Lincoln Amnesty"; January 1, 1863, The Emancipation Proclamation; July 1-3, was the Battle of Gettysburg; March 12, 1861, U. S. Grant was appointed Lieutenant General; June 7th, Lincoln was re-nominated for President and inaugurated March 4, 1865; April 2, Richmond evacuated; April 11th, American flag restored upon Fort Sumter and the President was assassinated by J. Wilkes Booth at Washington.

These events are of course most inadequate to show the fullness of Lincoln's life, but they serve to review briefly, several historical facts. Peace was proclaimed March 2, 1866, and in July came the Fourteenth Amendment. The Peterson House, where the President died, was converted into the Lincoln Museum in Washington. His speeches are full of commonplace and yet patriotically inspiring sentences. His eloquence proved that a man need not necessarily be college bred, for his spoken and written words bring as loyal followers of "Father Abraham" today, as they brought in '61. His tall, awkward figure stands out as clearly to every schoolboy today, as it did when he was President and the world will always be richer for having had him. That is why on his birthday, it is good to review his life, to recall his words and get inspiration from the ever-living Abraham Lincoln.

Some of the following well known sayings are reviewed below, and their point as worthy and rich in meaning today, as when they were spoken or written.

"Do you suppose that I should ever have got into notice if I had waited to be hunted up and pushed forward by older men?"

Mrs. Bixby,  
Boston, Mass.

Dear Madam:—

I have been shown in the files of the War Department, a statement of the Adjutant-General of Massachusetts, that you are the mother of five sons who have died gloriously on the field of battle. I feel how weak and fruitless must be any words of mine which should attempt to beguile you from the grief of a loss so overwhelming. But I cannot refrain from tendering to you, the consolation that may be found in the thanks of the Republic they died to save. I pray that our Heavenly Father may assuage the anguish of your bereavement, and leave you only the cherished memory of the loved and lost, and the solemn pride that must be yours to have laid so costly a sacrifice upon the altar of freedom.

Yours very sincerely and respectfully,  
Abraham Lincoln

"Judge Douglas is playing cuttlefish—a small species of fish that has no mode of defending itself when pursued, except by throwing out a black fluid which makes the water so dark the enemy cannot see it; and thus it escapes." We think lots of people know how to play cuttlefish!

"A member of the church, being at a Presidential reception, closed some remarks with the pious hope that the Lord would be on our side."  
"I am not at all concerned about that," commented the President, "for we know the Lord is always on the side of the right. But it is my constant anxiety and prayer, that I and this nation should be on the Lord's side."

"I have never studied the art of paying compliments to women; but I must say that, if all that has been said by orators and poets, since the creation of the world, in praise of women, were applied to the women of America, it would not do them justice for their conduct during this war. 'God bless the women of America.'"

"You may fool all of the people some of the time, and some of the people all of the time; but you cannot fool all of the people all of the time."

"Every man is said to have his peculiar ambition. Whether that be true or not, I can say, for one, that I have no other so great as that of being truly esteemed of my fellow-men, by rendering myself worthy of their esteem."

Lincoln once dreamed that he was in a great assembly where the people made a lane for him to pass through. "He is a common-looking fellow" said one of them. "Friend," replied Lincoln in his dream, "the Lord prefers common-looking people—that is why He made so many of them."

"The way for a young man to rise, is to improve himself every way he can, never suspecting that anybody wishes to hinder him."

"Public opinion in this country is everything."

"I say that no man is good enough to govern another man, without that other man's consent. I say this is the leading principle, the sheet-anchor of American Republicanism."

### Day Scholars Guests at Abbot

On Tuesday the day scholars of Abbot Academy were guests of the school at dinner, and for the evening.

Rev. Clark Carter of Lawrence was the speaker at the Sunday evening service, February 2, in Abbot Hall. Miss Bailey and the members of the Senior Class of Abbot, returned Thursday noon from Intervale, where they had enjoyed three days of winter sports.

## ANOTHER GOLD STAR

T. Palmer Wilcox Employed By U.S. Government Died At Plant City, Florida February 3

T. Palmer Wilcox, son of Hudson E. and Anna Wilcox, died at Plant City, Florida, on Monday, February 3, of double pneumonia following influenza. Mr. Wilcox was employed by the United States Government as assistant inspector of fruit and vegetables. He was a graduate of Punahou, 1911, a member of the football team, a thorough student and one well liked by his classmates. From Punahou he went to the Massachusetts Agricultural College, graduating from there in May, 1917, so that he might be able to enter the first Plattsburg Training Camp. From this camp he received honorable discharge three months later.

He was a member of the Alpha Sigma Chi fraternity.



He is survived by his parents, one brother, Gilbert, in France, and one sister, Miss Helen Wilcox, at home. In the passing of this young man we feel the heavy loss to the community, but we know that his work here is only begun, for his influence for honesty and uprightness will go on among those who knew him, helping to make better men and women of those left behind.

The funeral will be held Saturday afternoon at 2:30 from his late home on Chandler road. Four members of the Alpha Sigma Chi fraternity will be bearers. Burial will be in West Parish cemetery.

### Red Cross Contributors

Contributions received from the following during the past week for the Red Cross work, are hereby gratefully acknowledged:

Mrs. J. A. Rand,  
Mrs. J. H. Flint,  
Mrs. A. W. Leonard,  
Mrs. C. W. Scott,  
Mrs. J. W. Smith,  
Mrs. P. D. Smith,  
Mrs. M. E. Guttererson,  
Mrs. E. B. Haynes,  
Mrs. Geo. Ripley,  
Mrs. G. K. Cutler,  
Mrs. Thomas Paradise,  
Mr. and Mrs. F. H. Jones,  
Dr. and Mrs. W. D. Walker,  
Miss Julia E. Twitchell,  
Miss Madeline Hewes,  
Miss Elizabeth M. Smith,  
Mrs. M. W. Stackpole,  
ANNA W. KUHN, Treas.

### Fine Minstrel Show

Andover Council, K. of C. outdid themselves and many other minstrel show participants in their big entertainment last Friday evening. The Town Hall was crowded to the doors with many persons standing, but no one seemed to mind this, because of the liveliness and gaiety which was continuously bringing laughter and good humor. A chorus of sixty voices served as a background for the principal actors and singers. John Alexander was the director, and he deserves much credit for the successful work he did with so many amateurs. Leo Daley and Eugene Zalla were the premiers, and their antics will not soon be forgotten. Mrs. Theresa Mahoney Donovan, was greatly enjoyed in her solo, "The Khaki Lad", and also in the duet with John Buss. Duets, a Highland Fling and funny jokes kept the evening humming right up to the grand finale, "The Hut of the K. of C.", with a solo by Chief Yeoman John L. Dugan, U. S. N., assisted by six soldiers and sailors. Liberty orchestra with Howard Doherty furnished music for dancing afterward.

### Christ Church Notes

In the "Bishop's Message" it is suggested that a patriotic service be held on the evening of Sunday, February 9th. Since this is to be a gathering in the Town Hall in memory of ex-President Roosevelt, that same evening, it has been thought wise to make no arrangement for a service in the church.

The Valentine party to be held in the Parish House on February 14th, (Friday night) for the young people of the parish, is the special social event that we are looking forward to this coming week. The following week, February 20th, will be the Washington's Birthday Supper for the parish.

The special offertory for the War Commission of the Episcopal Church, will be taken at the morning service, this coming Sunday.

### Unclaimed Letters

Billato, Manso  
Chapman, Lt. Clyde F.  
Houlane, Mrs. Walter M.  
Murphy, Joseph C.  
Schultz, B.  
Burt, Mrs. Luther  
Cornell, Joseph I.  
Moore, Everett C.  
Newton, Mrs. H. Hortense  
Smith, Mrs. B. J.  
JOHN H. McDONALD, P.M.

## A Quartet of Dance Numbers

On Two New Victor Records  
Oh Frenchy  
Meow—  
By Joseph C. Smith's Orchestra  
Victor double-face Record 18511  
Mournin' Blues  
Clarinet Marmalade Blues  
By the Original Dividend Jazz Band  
Victor double-face Record 18513  
Chuck sings an old favorite. This beloved artist with a special gift for reaching the heart interprets  
Bring Back My Bonnie to Me  
Victor Red Seal Record 64793  
Step in and Hear All of the New Victor Records for February.

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## COLONIAL ANDOVER THEATRE

Matinee Every Afternoon at 2:15  
PHOTOPLAY ATTRACTIONS FOR WEEK BEGINNING FEBRUARY 10  
DAILY CHANGE OF PROGRAM  
Evenings Continuous 6:15 to 10

MONDAY, FEBRUARY 10  
DIRECTION OF THE SECO AMUSEMENT COMPANY  
TUESDAY, FEBRUARY 11  
Bargain Day

NORMA TALMADGE IN "THE SAFETY CURTAIN"  
VIVIAN MARTIN IN "THE PETTICOAT PILOT"  
WEDNESDAY, FEBRUARY 12  
Lincoln's Birthday

VIRGINIA PEARSON IN "BUCHANAN'S WIFE"  
PEARL WHITE IN "THE LIGHTNING RAIDER"  
THURSDAY, FEBRUARY 13

RUPERT JULIAN AND RUTH CLIFFORD IN "MOTHER O' MINE"  
CHARLIE CHAPLIN COMEDY  
FRIDAY, FEBRUARY 14  
Double Feature Day

EMILY STEVENS IN "KILDARE OF STORM"  
MABEL NORMAND IN "THE FLOOR BELOW"  
SATURDAY, FEBRUARY 15  
TOM MOORE IN "30 A WEEK"  
THE IRON TEST (Circus Serial)

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## DEATH OF FORMER PASTOR

Rev. E. S. Williams at Free Church  
From 1870 to 1872, Died in  
California Last November

Word has recently come to Andover, of the death on November 11th, last, of Rev. Edwin Sidney Williams, pastor of the Free Christian Church from November 1870 to April 1872. The few persons remaining in Andover who recall his short pastorate of nearly fifty years ago, have pleasant memories of his happy disposition, and unselfish helpfulness.

He was familiarly known in California, where his last days were spent, as "Sunshine Williams", a name peculiarly appropriate and loved by him.

He was born in Elizabeth, N. J., June 8, 1838, fitted for college at Oberlin, Ohio, took his college course at Yale University, and his theological studies at Oberlin, and came to Andover after a short pastorate in Brainerd, Minnesota.

His heart was in the West, and he left Andover in 1872, to become City Missionary in Minneapolis, Minnesota, and later became pastor of the Vine Congregational Church in that city.

About twenty-five years ago, he removed to the Pacific coast, and did useful service in various positions in church and state, residing chiefly in Saratoga, California.

In that city he instituted the "Blossom Festival" as a spring Thanksgiving celebration, when the fruit trees were at their height of beauty. It speedily became popular as an annual festival, and spread into many other places on our land.

His death occurred in San Francisco, on "Victory Day", at the ripe age of fourscore years. He revisited Andover in 1908, and took part in the dedication exercises of the Free Church in September of that year.

Mr. Williams was twice married. His first wife, whom he married in 1861, was Frances Lee of Garrettsville, Ohio. Her memory is dearly beloved by her remaining parishioners in Andover. After her death, he married in 1908, Helen May Fallows, daughter of Bishop S. Fallows, of Chicago, Illinois, and her helpful companionship blessed the closing years of his life.

He received the degree of Doctor of Divinity in 1912, from the College of the Pacific in College Park, California.

In recognition of his relationship to the Free Church of Andover, that organization voted at its Annual Meeting of last week to place a resolution of appreciation on its records.

## Father and Son Week at South Church

The observance of Father and Son week will be held in the South Church in cooperation with the Lawrence Y. M. C. A. The Men's Discussion class after the morning service, will take up the topic of the training of our Andover boys, and on Wednesday evening, a large number of fathers and sons are expected at a special meeting in the Vestry, when several interesting talks will take place on the subject of Fathers and Sons.

The Food Sale and Tea under the auspices of the King's Daughters, will be conducted under the care of Mrs. Fred G. Cheney and her committee on Wednesday p. m., from 3.00 to 5.00 o'clock. There will be a Lincoln table loaded with bread, rolls and doughnuts, a Washington table will display cakes of all sorts, and a St. Valentine table will dispense candies. Besides these prettily decorated tables, there will be many small tea tables, where afternoon tea will be served until five o'clock. The doors will be opened at three o'clock, and no food will be sold before that time. The proceeds of the sale are to be available for any receptions that may be held to welcome home our boys from France.

## Life at Punchard

The Sophomore class will entertain the Freshman class tonight in the Punchard Hall. The affair will be a masquerade party and reception.

The Punchard hockey team played Phillips Academy last Tuesday on Rabbit's Pond. The superior team work of the Academy players proved too much for our boys, and the score stood 6-0 in favor of the Academy. Dalton, Payne, Brewster, Cole, Hamblin, Chandler and Coleman, represented Punchard.

The senior dance will be held tomorrow evening. The Adelphi Orchestra will furnish the music.

The school is planning to give a dance April 4th, for the benefit of the Reconstruction fund. The dance is being managed by Miss Josephine McManus, who originated the idea. All the students are to sell tickets, and a great success is expected.

## Felix Fox and Miss Packard in Concert

The program of Felix Fox, pianist, and Miss Adelaide Packard, viola of the American String Quartet, at their concert in the Abbot Academy series, Saturday afternoon, February 15, will be as follows:—

Group for Piano	Chromatic Fantasy and Fugue	Bach
	Prelude	Chopin
	Fantasy Impromptu	Chopin
Group for Viola and Piano	La Chanson (Allettiande)	d'Hervey (1890)
	Le Soir	Vienne
	Caprice	Lefebvre
Group for Piano	Clair de Lune	Debussy
	Prelude	Rachmaninoff
	By Smouldering Embers	MacDowell
	Liebestraume	Liszt
	Tarantelle	Liszt

## CITED AFTER DEATH

2nd Lieut. Thomas E. Carter Led  
Company through Intense Fire,  
Making Important Gain, but  
Was Killed During  
Engagement

Mrs. George M. Carter of High Plain road was notified Tuesday that her son, 2d Lieut. Thomas E. Carter, of Company L, 9th Infantry, who was killed in action, had been decorated for bravery. Lieutenant Carter was in command of Company L, 9th Infantry, at the time of his death, and the citation for bravery is another evidence of the calibre of the well-loved officer. The citation follows: "Second Lieutenant Thomas E. Carter, for extraordinary bravery in action near Tulliere Farm, France, November 4, 1918. Lieutenant Carter showed extraordinary heroism when he led his company through an intense machine gun and artillery fire against superior numbers. He made an important gain but was killed by machine gun fire during the engagement."



Last week Mrs. Carter received a letter from Major-General Le Jeune of the Marines. It was unusual for a commanding officer of another regiment to write concerning the bravery of an officer of the infantry and the letter is printed below:—

American Expeditionary Forces  
Headquarters of Second Division  
Germany, Dec. 17, 1918

My dear Mrs. Carter:

It is my painful duty to inform you concerning the details of the death of your gallant son, Second Lieutenant Thomas E. Carter, Company L, 9th Infantry. He was killed when he was commanding his company near Beaumont, France, on November 4, 1918. He was the only officer remaining in his company at the time of his death, the others having been wounded in action. Privates Holman W. Spearman and James W. Floyd were with him at the time of his death. I am enclosing a sketch showing the location of his grave.

The men of his company speak of him as being full of fun and very cheerful. They say that on the battlefield he kept his company in as good order as on the drill ground, and they greatly admired him for his skill. They also say that he was the most fearless man they ever knew.

I hope you will pardon my delay in writing to you but I have been busy with the activities of the division since the battle in which your son lost his life, and have had but little time for correspondence.

With my deepest sympathy for you and other members of his family and with the greatest regret for the loss which his regiment and the Second Division have suffered, I am,

Your sincere friend  
JOHN A. LE JEUNE  
Maj.-Gen. U. S. Marines  
Commanding

## License Rules and Margins Still in Force

The announcement by the War Industries Board of the discontinuance of price regulation does not affect those commodities covered by the Food Control Act. The margins of profit and the price regulation on food commodities, in force under the Food Administration, still continue, with the exception of those rules and regulations referring to margins which have been announced in this Bulletin as having been repealed.

The year 1918 was the critical period of the world war. The year 1919 will be the critical period of the world's civilization.

We have our chance to save the world, but we may eat it up, just as we had our chance to win the war, and came near eating it up.

It is as much the duty of the consumer to eat less, as it is of the farmer to produce more.

People who cease to fight do not cease to eat.

## Europe Likes American Milk

European people have learned to like American dairy products. Exports of condensed milk to Europe rose from 16,000,000 pounds in 1914, to 530,000,000 pounds in 1918, and there were notable increases in exports of the other dairy products. Much of this may be due to abnormal war demands, but the United States Department of Agriculture believes that there is both an opportunity and a tendency to expand in this direction over pre-war requirements. A normal increase in dairying in this country, the department thinks, is fully justified, provided there is the necessary increase in feed crops.

## PUBLIC HEALTH NEEDS

Dr. Simpson, State District Health  
Officer, at Mothers' Club Shows  
Up Dental Neglects and Easy  
Ways of Transmitting  
Disease

The Wednesday afternoon meeting of the Andover Mothers' Club was held in Punchard lecture hall, and was devoted to talks on Public Health.

At the business meeting which preceded the lectures, Mrs. J. J. Feeney, the president, announced that for Friday, February 21, Miss Mae Bliss Wilkinson of the Girls' Health League has been secured as the speaker.

She spoke of the Tuesday Efficiency classes of dressmaking with Mrs. Reed, and said that on Friday afternoon at 2 o'clock, a government millinery expert is to be at the Guild to give instructions to a class of twelve before any others who wish to observe. She read a letter from one of the French orphans which the Club has adopted, and announced that \$5.00 had been contributed toward the School Luncheon Fund.

Dr. C. E. Simpson, State District Health officer and two assistants, Miss Wildes, and Miss Ashley, were the afternoon's speakers. Miss Wildes is a public school nurse in Boston, and told just what are the duties of the School Nurse, and how she is a connecting link between the school and the home, in keeping track of the children's health. Their teeth, eyes and posture are all watched, and through working with the school physician, she can be a great help toward preventing sickness and averting its spread.

Miss Ashley, who is Dr. Simpson's assistant, told of the work of the Public Health Nurse in a town or city. Her duties in no way interfere with the district nurse who is maintained by charity. Her duties are to watch particularly tuberculosis, and child mortality and to advise and instruct in the homes of all classes of people.

Dr. Simpson answered many questions that were asked by the mothers and their friends and his talk dealt with the general public health needs in the community. His talk was most interesting and was supplemented by lantern slides. He dwelt especially on the need of more Dental Work and on the Transmission of Disease. The need for having a public school nurse watch the children for symptoms was proved by the diphtheria problem. Too large a percentage of school children die from diphtheria and the great reason is that the parents consider a doctor unnecessary when only a sore throat seems to be the symptom. He showed the ways in which disease is spread: through milk and water, through careless disposal of sick room wastes and bedding, through not realizing the presence of a disease such as tuberculosis, through carriers such as the human hands, and the fly. He emphasized typhoid and tuberculosis as being the most easily spread.

## Lincoln Released Vermont

"In the fall of 1861, in behalf of a young Vermont soldier condemned to death for sleeping on post, Mr. Chittenden, a government officer, appealed first to the Secretary of War, and finally to the President, for the life of the youngster. One of the complaints of the martinet was that, on account of his merciful intercessions, the President was a poor Commander-in-chief. In this case, however, he promised to expend the execution and act, personally."

Mr. Chittenden demurred at imposing another burden on an over-burdened man.

"Never mind," said Lincoln. "Scott's life is as valuable to him as that of any person in the land. You remember the remark of the Scotchman about the head of a nobleman who was beheaded: 'It was no great head, but it was the only one he had.'"

The Vermont soldier was released and won promotion in his regiment, but he refused to take it. He died as a private, in action at Lee's Mills. With his latest breath, he thanked the President who had allowed him to fall like a soldier. Of this valiant end, Mr. Chittenden acquainted the benefactor, saying:

"I wish the matter could be written into history."

"None of that," broke in Lincoln. "You remember what Jeanie Deans said to the English queen when begging for her sister's life: 'It is not when we sleep soft and wake merrily, that we think of other people's sufferings; but when the hour of trouble comes, and when the hour of death comes—that comes to high and low—Oh, then, it isn't what we have done for ourselves, but what we have done for others that we think on pleasantly.'"

## I. O. G. T. Notice

Liberty Lodge No. 8, will hold its regular meeting in Workman's Hall next Wednesday evening at 7.30 prompt. Officers will be installed with a Valentine party following. Light refreshments will be served and all members are requested to attend.

## Births

January 29, a son to Mr. and Mrs. Clarence Delaney of 157 North Main street.

January 31, a daughter, Roberta Ann, to Mr. and Mrs. Raymond C. Brickett of 7 Washington avenue.

February 4, a daughter to Mr. and Mrs. John F. Sweeney of 2 Sweeney court.

## Marriages

In Paris on December 31, 1918, Captain Robert Wentworth Bates of Andover and Mademoiselle Juliette Marchand of Paris.

In Washington, D. C., January 1, 1919, by the Rev. Dr. Wallace Radcliffe, William M. Stuart of Andover and Miss Sarah V. Kenner of Washington, D. C.

Reid and Hughes Co.  
THE HOUSE OF THE SQUARE DEAL

LEONARD E. BENNING, Treasurer and General Manager.

PHONES 2945, 2946, 2947

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a box of our chocolates. They know how good they are.

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## ANNOUNCEMENT

The patrons of the Colonial Theatre are hereby notified that the theatre has been turned over to the Seco Amusement Co., for their use on MONDAYS ONLY, commencing Monday, Feb. 10.

TAKE NOTICE that the same high quality productions offered in the past will be continued by the present management under the direction of Samuel Resnik in the future, on Tuesday, Wednesday, Thursday, Friday, Saturday—all days except Mondays.

REMEMBER THIS—only MONDAY'S attractions will be operated and conducted under the direct supervision of the Seco Amusement Co. The manager, Mr. Resnik, wishes to expressly announce that he is not in any way, shape or manner associated with the Seco Amusement Co., and is not responsible for the grade, quality and character of the show that is offered on MONDAYS by that Company.



## ANDOVER CHURCHES



## SERVICES FOR COMING WEEK

**SOUTH CHURCH**  
Central Street  
Congregational. Organized 1711  
**Rev. E. Victor Bigelow, Pastor**

10.30. Morning service. Sermon by the minister, "Leaders of Men—Roosevelt, Lincoln, Christ."  
12.00. Bible School and men's discussion class.  
6.30. Senior Endeavor meeting.  
7.45. Roosevelt Memorial Service in the town hall.  
3 to 5 Wednesday. Food sale and Lincoln Tea.  
7.45 Wednesday. Father and Son prayer meeting.  
2.00 Thursday. Sewing meeting to prepare for the Easter sale.  
8.00 Friday. Choir rehearsal.

**WEST CHURCH**  
Congregational. Organized 1826  
**Rev. Newman Matthews**

10.30. Public worship with sermon by the pastor.  
12.00. Sunday School.

**BAPTIST CHURCH**  
Essex Street  
Organized 1832  
**Rev. E. H. Prescott, Pastor**

10.30. Morning worship with sermon by the pastor appropriate to Lincoln Day. Theme, "Our Greatest American—Abraham Lincoln."  
12.00. Church School.  
3.30. Junior Christian Endeavor.  
6.30. Senior Christian Endeavor.  
7.45. Roosevelt memorial service in the town hall under the auspices of the Andover Civic League.  
7.45 Monday. The Farther Lights meet in the vestry.  
7.45 Wednesday. The middle-of-the-week social service.  
Thursday. The Benevolent Society meets for all-day sewing at the Andover Guild.

**NORTH PARISH CHURCH**  
North Andover Centre  
Unitarian. Organized 1645  
**Rev. Wm. S. Nichols, Minister**

Electric cars from Elm Square connect at Wilson. Corner going both ways. Take car leaving Elm Square at 10.15 and transfer to North Andover. A cordial welcome to all.

**FREE CHURCH**  
Elm Street  
Congregational. Organized 1846  
**Rev. Frederick A. Wilson, Pastor**

10.30. Worship with sermon by the pastor.  
12.00. The Church School.  
3.00. The Junior Endeavor Society.  
6.30. The Senior Endeavor Society.  
7.45. Roosevelt memorial service in the town hall, under the auspices of the Andover Christian Civic League.  
7.45 Wednesday. The mid-week service.  
3.00 Thursday. Meeting of the Foreign Mission Auxiliary with Mrs. F. B. Goff, 28 Elm Street.  
4.00 and 8.00 Thursday. The rehearsals of the choir.  
2.30 Friday. Sewing meeting for the Red Cross.

**CHRIST CHURCH**  
Central Street  
Episcopal. Organized 1835  
**Rector, Rev. C. W. Henry**

9.00. Holy communion.  
10.30. Morning prayer and sermon. "The Challenge of the New Citizenship."  
12.00. The Church School.

**PHILLIPS ACADEMY CHAPEL**  
"On the Hill"  
10.30. Morning service. Preacher, Rev. Dr. John Timothy Stone, Fourth Presbyterian church, Chicago, Ill.  
5.15. Vespers. Speaker, Dr. Stone.

**ST. AUGUSTINE'S CHURCH**  
Essex Street.  
Roman Catholic. Organized 1850  
**Rev. Fr. Nugent, Pastor**

First Sunday of month. Communion day for Sacred Heart Sodality.  
Second Sunday of month. Communion day for Knights of Good Council.  
Third Sunday of month. Communion day for Holy Name Society.  
Fourth Sunday of month. Communion day for children of Mary.  
Holy name Society meets fourth Monday evening of each month.  
Sacred Heart Sodality meets first Friday evening of each month.  
Promoters of Procession on the Faith, second Thursday evening of each month.  
Altar boys meet first Monday evening of each month.

## STRIKE SITUATION

(Continued from Page 1)

This is a copy of the circular which was sent out by the General Committee:  
"The General Committee of textile workers of Lawrence and vicinity has decided to call a general strike on Monday, February 3, for a 48-hour week and 54-hour pay. We hope that all the workers of all nationalities will not report at the mill on Monday and work in harmony for the Common Cause and welfare."

"The committee warmly appeals to the workers to refrain from all acts of violence and conduct themselves in a proper manner; it is not violence that wins a strike but sincerity and determination."

"Our motto is: United We Win and Divided We Lose."

"Long live the solidarity of the workers."

The General Committee.  
James R. Menzie is the temporary chairman of the committee to take the place of Fred Wilkinson, who has resigned.

The Arlington Mills posted the following notice on Saturday:

"Beginning Monday, Feb. 3, 1919, the hours of the mills of the company will be changed from a 54 to a 48 hour week. The schedule is as follows: From 7.15 to 12 noon and 1 to 5 p.m. five days, and 7.15 to 11.30 a.m. on Saturdays."

The police department prepared to meet all disturbance; cots have been made ready for any emergency and all repetition of any such situations as occurred in 1912 have been forestalled.

The first day of the strike, Monday, passed off quietly. It was estimated that less than half of the 30,000 textile workers were absent from their work.

The four mills of the American Woolen Company, the Ayer, the Washington, the Prospect and the Wood, were practically closed in the afternoon, but the other mills remained open and carried on a reduced amount of work. No attempts at conferences between strike representatives and the manufacturers were made.

Frank H. Carpenter, general agent of the American Woolen Company, reported Monday that "the situation is being handled to the entire satisfaction of the company"; and that "of course we regret the fact that Lawrence should again be picked for an industrial strike demonstration, particularly as this company's agents were the first to answer the demands of the workers and grant fully their original demands."

A few minor arrests were made by the police on Monday, but on the whole the strike became a reality very calmly. Many of the absentees were not in sympathy with the strike at all but they stayed away to avoid trouble.

The Everett mill announced indefinite suspension of operations, but the other plants were open to those who would go in.

The second day brought little change in the situation. The general committee in charge of the strike voted to hold an international parade on Thursday afternoon, ending with a mass meeting and demonstration on the common.

They also voted to send out a country-wide appeal for voluntary contributions to assist in financing the strike. More people were on the street Tuesday and more pickets were placed in the mill districts. These pickets, on the whole, are made up of the element who do not care to work anyway.

Wednesday's crowds on the street were not noticeably large, several arrests were made, and in the vicinity of the Arlington mills red pepper was thrown as a weapon of offense by picketers. Alderman Peter Carr refused permission for a parade, stating that Bolshevism should gain no foothold in the city. Police from Lowell, Lynn and Manchester, N. H., came to relieve local men who have been working night and day. The Pemberton mill, employing 1200 operatives, the Lawrence Duck Company with 3600, and the printworks of the Pacific mills are not working. Mass meetings of the Polish and Italian strikers were held yesterday and displeasure was manifested at their not being allowed to parade.

The Central Labor Union through utterances of various officials has indicated a willingness to accept the terms and organized labor does not back the strike. Public support in Lawrence and vicinity is absolutely lacking.

"I'm Thru-Enza" Germ Makes Debut

With the cessation of hostilities, the Red Cross is called upon to combat a new epidemic, originating this time within its own ranks. The affliction is known as "I'm thru-enza."

The initial symptom is a sense of lassitude—a feeling of "What's the use? It's all over. Why should I work?" Steps are being taken to isolate the germ—also those who are carrying it.

The epidemic is not widespread; nevertheless, an effort is being made to stem its advance.

"Cold feet" is a marked symptom. Another indication of the presence of the germ is forgetfulness (that the boys are still over there).

The victim, as a rule, cannot concentrate the mind (on knitting).

The sight becomes impaired (can't see to sew).

The ears become affected (can't hear the appeals of hundreds of thousands of refugees who must be clothed, fed and housed).

Heart doesn't beat as it used to, and in advanced stage that organ apparently turns to stone.

A vaccine consisting of equal parts of I-won't-quit and Red Cross spirits, a dash of patriotism and a peck of pep is effective. —Red Cross Magazine.

## NEWS OF ANDOVER SUBURBS

## BALLARDVALE

## UNION CONGREGATIONAL

Rev. A. H. Fuller, Pastor

10.30. Worship with sermon by the pastor.

Sunday School to follow.

6.30. Y.P.S.C.E.

Thursday evening. Prayer meeting.

## METHODIST EPISCOPAL

Rev. J. P. Cordero, Pastor

10.30. Worship with sermon by the pastor.

Sunday School to follow.

6.30. Praise service.

7.30 Thursday. Prayer meeting.

Liberty Loan payments were received at the Branch Library, Tuesday evening from 7 to 8 o'clock.

Mr. and Mrs. C. R. Nason, who have been guests of Mr. Ben. Nason, have returned to their home in Sebots, Me.

A number of local people heard the address on Bolshevism by Rev. Charles P. McGregor at the second Baptist church, Lawrence, on Sunday evening.

The local Good Templars by special invitation, will attend the installation services at Liberty Lodge, Andover, on Wednesday evening, February 12th. It promises to be one of the best meetings held by the order in this vicinity for a long time.

All the children of the Bradlee School have joined the Red Cross, and the sum of \$30.77 has been raised by the school for this organization. The teachers of the local school deserve much credit for the successful manner in which they have presented the claims of this great society, which has done so much to care for our sick and wounded soldiers during our recent great world war. Most of the children will carry their interest in the Red Cross with them the rest of their lives.

The Quarterly meeting of Ballardvale Lodge, No. 105, I. O. G. T., for the election and installation of officers, was held Monday evening. Lodge Deputy Geo. F. Tilton of Lowell installed the newly elected officers. Dignitaries were present from the Grand Lodge and neighboring lodges among them, Brother Frank McClean, Grand Secretary and Brother Ben. Robinson of Brook Lodge, Methuen, also Brother Louis Robinson of Brook Lodge, Methuen. The meeting was very pleasant and interesting. The out-of-town guests entertained the local lodge with speeches and music. Sister Merle Wilkinson of the local lodge sang a song in a very pleasing manner, with Brother Louis Robinson of Brook Lodge, as accompanist on the piano. The meeting was in every way, very agreeable and successful. The following named persons were installed as officers for the ensuing quarter: C. T. Daniel H. Poor; V. T. Mrs. R. A. Wilkinson; P. C. T. Thomas Brear; secretary, Mrs. Lizzie S. Barnes; assistant secretary, Mrs. Nellie L. Smith; financial secretary, Miss Merle Wilkinson; treasurer, Thomas Brear; C. Mrs. Mina Kibbee; M. Miss Helen Gillis; D. M. Miss Lina Moody; G. Miss Minnie Shattuck; H. G. Mrs. Ben. Summers; pianist, Miss Clara Moody.

Annual Roll Call and Supper

There was a good attendance at the annual roll call and supper of the Congregational Church in the vestry, on Thursday evening. After partaking of a bounteous collation furnished by the social committee, of which Mrs. Eldon Fleury is chairman, the business meeting followed. Order of business: Address of welcome and prayer by the Pastor, Rev. A. H. Fuller; reading of records by Clerk Stephen T. Byington; roll call of members; report of officers: treasurer, by Miss Martha Byington; report of auditor, by Daniel H. Poor; report of trustees, Daniel H. Poor; report of Sunday School, William Shaw; primary department, Miss Ella Greenwood; card roll, Mrs. B. F. Stafford; home department by Mrs. Roy M. Haynes; Y. P. S. C. E. by Wm. Shaw; Ladies' Aid Society, Mrs. Nellie L. Smith.

The report of the Nominating Committee follows, and was adopted and the following named persons were elected officers and members of the standing committees:

Clerk, Stephen T. Byington; treasurer, Miss Martha D. Byington; auditor, D. H. Poor; deacon for three years, Roy M. Haynes; collectors, Amos B. Loomer and Roy M. Haynes; ushers, Edwin C. Moody, Jr., and Fred Oldroyd; pianist, Miss Christine Marland; assistant pianist, Miss Gladys Bates.

Prayer meeting Committee: Stephen T. Byington, Fred Oldroyd, Mrs. B. F. Stafford, Mrs. Roy M. Haynes, Miss Mary Brown.

Social Committee: Mrs. Amos B. Loomer; Mrs. William Shaw, Mrs. Frank Juhlmann, Mrs. George R. Miller, Mrs. Irving B. Shaw.

Calling Committee: Miss Martha D. Byington, Mrs. John Hall, Mrs. Bancroft T. Haynes, Mrs. Charles Davies, Mrs. Nellie L. Smith, Mrs. Stephen E. Abbott, Miss Melissa McKean, Mrs. Clester Matthews.

Many of the chairman decline to serve the committee will be given power to elect its own chairman. It was one of the most harmonious and successful meetings ever held by the Church.

## WEST PARISH

Miss Lois Spickler has returned to her work in Boston.

George Livingston, who was taken to the hospital last week, is reported as improving slowly.

Charles Newton, cattle inspector for this district, reports the conditions in West Parish as very satisfactory.

Mrs. Fred T. Harrington and Mrs. Eva Ward spent the week-end with Mrs. John Shaw of Blanchard street.

Edward W. Boutwell attended Pomona Grange at Newburyport this week. He reports a lively, interesting meeting.

The Ladies' Aid of the West church met with Mrs. Frank Hardy on Wednesday afternoon. A goodly amount of work was accomplished.

Ice-cutting on Haggets pond is progressing slowly. Ice is of good quality and weight, but the warm, sunny days handicap the work of harvesting greatly.

It was with sorrow that West Parish heard the tidings of the death of T. Palmer Wilcox at Plant City, Florida, on Monday last. The family has the sympathy of the entire community, for Palmer was known and loved by many as being a clean, straightforward man, one who on seeing the duty before him did it, although inclination and heart's desire called another way.

Herbert Lewis attended the meeting of Essex County Milk Association at Hathorne February 5, as one of the delegates from Lawrence local. The business of the day was the electing of the representative to the New England Association meeting at Boston on February 27 and 28. Chauncey Gleason of Haverhill was unanimously chosen. Mr. Gleason is county president and will ably represent the county in this big meeting at which many things of importance will be decided for the coming year.

## Grange News

The regular meeting of Andover Grange, P. of H., will be held on Tuesday, February 11. This will be "Poultry Night," conducted by the master, William Trauschke, who has secured two good speakers for the evening. This promises to be a great evening for poultrymen.

The Woman's Club of the Grange will hold a baked-bean supper and dance Friday evening. This is to be a real Grange good time. The supper, under the management of Edward Burtt and assistants, will be all that it should be. The dance is carefully planned for and cannot fail to give pleasure. Tickets may be had from Grangers or at the door. Supper will be served from seven to eight-thirty.

Plans for the minstrel show to be held in the near future are well under way. William B. Corliss was installed as assistant steward at Pomona Grange at Newburyport on Thursday.

## Much Rain in France

From Clinton R. Livingston's letter, it appears that time hangs heavy on the boys' hands over there. Rain makes life gloomy, there is nothing much to do, and while there is no note of complaining in the letter, it demands a great deal of sympathy for those who are "hanging around" waiting to come home.

"We are still in the same place, but expect to move anytime now. I went ashore last night, and had a good time for two hours. That was really long enough because we couldn't buy or do much of anything here."

"It is Saturday afternoon, and the boys are playing ball out on the decks. Every two or three minutes it rains, and they have to stop. I haven't done much today,—we were supposed to have inspection, but did not. It's pretty ashore, and talk about Common street in Lawrence, it hasn't anything on these places."

I haven't done much today. It rains every two minutes. It was raining when I started to write, and I wrote about five minutes and the rain had stopped. I was playing ball on the deck and we lost the ball overboard, so had to stop. The tide carried the ball out and we could not reach it.

There are a lot of soldiers up in town, but I didn't run across any that I know. The French up there all wear wooden shoes and little white hats. No matter how dirty they are, the little hats will always be clean. The farms are about as big as our garden, but they are pretty. The grass is green over here now, but there are but few trees. It is nice and warm, and I have on my summer clothes. I slept half the afternoon, and feel worse for it.

The Randor leaves here sometime in two or three days and we are the next after her. I hope it will be soon, and I don't think next week will find us here. Some of the boys from the Randor came over yesterday, and we had a good time singing, boxing and telling jokes. We went ashore after that and took up a collection to buy cigarettes and stuff out of our canteen for the soldiers up in Querbon. They were very pleased, and said they would never forget the boys from the Cohasset. We may have to go without smokes ourselves for a while, for we have given so much away and some of the boys have not been paid for a year.

I hope to be home by March." Clinton R. Livingston, Electrician U. S. S. Cohasset, U. S. F.

## ABBOTT VILLAGE

Edward Rowell is ill at his home on Red Spring Road, with influenza.

Lieut. John Sullivan of the Aviation Corps, U. S. Army, has returned to his home on Red Spring Road.

James McDonald of Revere, spent Sunday with his brother John at his home on Red Spring Road.

Peter Marley of Fitchburg, spent the week-end at the home of Mr. and Mrs. Andrew Gallant on Brechin Terrace.

Miss Jennie Nicoll has returned to her home on Shawshen Road, after spending several weeks with her sister, Mrs. John Black in Beverly.

Mrs. Isabel MacGloughlin of Red Spring Road received word that her son, Alex, who is in the Canadian Army, is now stationed at Halifax.

David Hackney, formerly of Canterbury, N. H., now of Red Spring Road, has entered the employ of the Davis and Furber Company of North Andover.

Corp. Robert B. Christie of the Quartermaster's Corps, who lately arrived at Camp Devens, was honorably discharged Wednesday, and returned to his home on Brechin Terrace.

## BOWLING

## New Mill Teams Roll Match

In a challenge bowling match team No. 1 of the New Mill took three points from team No. 2. The excellent rolling of I. Anderson for the winners was a feature, with a triple of 262. Looney was high man for the losers with 266.

The score: Team 1: 408, 413, 411—1232. J. McDonald 226, W. Valentine 261, I. Anderson 262, F. Connolly 224, C. J. Hughes 259.

Team 2: 392, 399, 412—1203. B. Mears 230, J. Hutton 241, J. Haddon 226, J. Hughes 240, J. Looney 266.

## Old Mill Team Wins

The Old Mill won all four points from the Repair Shop in the Smith &amp; Dove league contest on the Hillside alleys Tuesday night. Preston and Low excelled for the victors, Preston with high single of 106 and high triple of 290. Anderson and Jamieson were high men for the losers.

The score: Old Mill: 450, 446, 429—1325. J. McDonald 258, R. Cairnie 258, Moore, 258, Low 261, Preston 290.

Repair Shop: 411, 410, 412—1233. J. O'Hare 237, McDonald 232, A. Anderson 260, Connolly 251, Jamieson 253.

## Hacklers and Sorters Won Three

In a Smith &amp; Dove bowling league match on the Hillside alleys on Monday evening the Hacklers and Sorters won three out of four points from the Old Men. Fraser and Black excelled for the victors while Guthrie and Coutts were high rollers for the losers.

The score: Hacklers &amp; Sorters: 402, 421, 423—1246. Fraser 256, McKenzie 247, Connolly 244, Nicoll 247, Black 252.

Old Men: 407, 396, 379—1182. Lawson 226, Lamont 226, Clark 222, Coutts 245, Guthrie 263.

Anthracite Cheaper than Food, Clothing, and other Living Needs

According to figures compiled by the U. S. Bureau of Labor for the five year period from September 15, 1913 to September 15, 1918, there was a 72 per cent increase for a combination of twenty-eight food articles. Every article shows an increase of 56 per cent or over for staple supplies. Eleven articles show 100 per cent and over increases for the period: bacon, 100 per cent; ham sliced, 100 per cent; pork chops, 103 per cent; potatoes 105 per cent; flour, 106 per cent; lard, 109 per cent; corn meal 123 per cent; bread and milk each, 100 per cent.

By the same comparison the U. S. figures show that anthracite increased only 52.4 per cent for stove size in five years, to November 1918, as compared with the 150 per cent jump in egg and butter prices.

The increase in cost to the consumer between July 1914 and November 1918 in other items that enter into the family living bills, include clothing, 93 per cent and sundries which include caffeine, tobacco, recreation, furniture and furnishings, insurance, church and charity, reading material, medical services, drugs and other kindred items. These average over 55 per cent increase for the same period. Local variations of fuel prices have only a slight effect on the complete budget.

Soldiers and Sailors May Study at the Massachusetts Agricultural College, February 10 to March 22, 1919

The Massachusetts Agricultural College has just announced the organization of the special six weeks' course in agriculture for soldiers and sailors. The course is offered to provide opportunity for recently demobilized men to secure some intensive training along practical agricultural lines. Instruction may be had in fruit growing, animal husbandry, soils and crops, dairying, poultry husbandry, farm machinery, marketing. The course begins February 10th, and closes March 22, in time for the spring work on the farms.

Bobbie had been studying his grandfather's face, which was very wrinkled. "Well, Bob," said the old gentleman, "do you like my face?" "Yes, grandpa," said Bobby. "It's an awfully nice face, but why don't you have it ironed?" —Exchange.



The Bread that makes Friends and keeps them

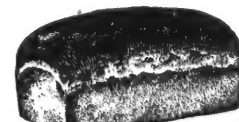
Friends' Milk Bread

There's the biggest part of the story of Friend's Bread in that one word — Milk.

Friend's Bread is Milk Bread — and it's Milk Bread rightly made with the proper ingredients — each with its wholesome qualities — making a palatable, nutritious loaf.

Friend's Bread appeals to the children because it "tastes good" and "hits the right spot." It appeals to Mothers and Fathers because it contains the milk, wheat and fats that build up sturdy boys and girls.

Friend's Bread is Bread for "all the family."



Makers of Nu-Tri-Loaf (Made from entire cereal flours which contain all the life-giving qualities of wheat) Also of Home-Made Bread

## Andover Coal Company

ELM SQUARE

## Now is the Time to Build Plumbers' Supplies are Lower

SOIL PIPE HAS DECLINED - - - - 10 per cent.  
EARTHENWARE and CLOSET COMBINATIONS - - - - 10 per cent.  
ENAMEL WARE - - - - - 10 per cent.  
STEEL PIPE - - - - - 6 points  
BOILERS, RADIATORS, etc. - - - - - 25 per cent.

There has also been a reduction in Enamelled Ware, Kitchen Ware, Crockery, etc.

Get the latest prices on all these articles from us. They will interest you.

We have just received a large shipment of Perfection Oil Heaters

## W. H. WELCH COMPANY

PLUMBING

GAS AND STEAM FITTING

Phone 128

JOBING A SPECIALTY

Musgrove Building



## PERSONELLING IN ARMY

(Continued from page 1)

ington to give advice. People have laughed at "efficiency experts", but very few army officers are now inclined to ridicule them. Their charts and blue-prints, their filing cabinets and buzzer systems, have been a large factor in winning the war. The "efficiency expert" knew that a factory was bound to lose money when it did not pay attention to its employees, did not watch them to see that they were qualified for their jobs, did not raise their pay when their earning capacity increased, did not listen to their complaints and treat them with justice. The analogy between a manufacturing plant and a regiment could be easily drawn. A colonel must produce results. His regiment must be profitable. If it is to be profitable, no energy must be wasted and every talent must be put to account. If a carpenter is turned into a cook and a professional cook is set to driving a motor truck, the government suffers and the end of the war is delayed. It is all a simple matter of profit and loss.

The task of properly placing employees in a modern manufacturing plant is given to an "employment manager". In the army he was transformed into a "personnel officer". Soon, in every cantonment or detachment, there were camp personnel adjutants and division personnel adjutants and regimental personnel adjutants. Wherever there was an officer to purchase and distribute food and clothing, there appeared also a "man specialist", equipped with up-to-date tests for examining soldiers and authorized to give them suitable assignments. Like enthusiasts in any profession, these personnel officers talked a peculiar jargon of their own. Their favorite phrase was "putting the square peg in the square hole." They spoke glibly of "bug tests" and "trade specifications" and "qualification cards". But they knew what they were to do, and they lost no time in putting their principles into practice.

The central control of personnel work was in the office of the Adjutant General of the Army at Washington. There, in Room 528, of the State, War, and Navy Building, was the headquarters of the Committee on Classification of Personnel in the Army, the director of which was Dr. Walter Dill Scott of Northwestern University, who, more than any other man, is responsible for introducing into our army the scientific personnel methods already tried out in industry. Around him he gathered a group of specialists in psychology and business, — two fields which are more intimately connected than is ordinarily supposed. These men, congenial, both socially and intellectually, constituted a brilliant and powerful group, and worked together as a unit, without friction or dissension. Among them were Philip J. Reilly of the Dennison Manufacturing Company, Framingham, Massachusetts; W. V. Bingham of the Carnegie Institute at Pittsburgh; L. B. Hopkins of Pittsfield, Massachusetts; John J. Coss of Columbia University; S. B. Mathewson of Atlanta, and many others. It fell to these men to perfect an organization, and extend its operation into every army camp. They had, moreover, to plan a campaign of education, for not every officer viewed their aims with approval. Meanwhile they, through frank discussion and frequent conferences, were clarifying their own ideas. Some of their early forms did not work well, and had to be discarded. Certain policies proved to be unwise, and new ones were substituted. Gradually, however, the theories were formulated into a system, and, by the spring of 1918, the map in Room 528 showed a peg in practically every army post, each peg representing a trained personnel officer. The nation was divided into districts, over each of which was placed a personnel supervisor, whose duty it was to visit all personnel officers within his jurisdiction and to see that uniform practices were followed.

The experiences of one personnel officer in an army cantonment are probably typical. After having been carefully instructed in the theory of personnel work, he was sent to his station at a Southern camp, in which the system of the committee had only recently been installed. His first impression was that of a long line of soldiers with woe-begone faces, each complaining that he had been misplaced. The tragedy of this situation in the army is beyond comprehension to a layman. A civilian who finds himself unhappy in his job, or unsuited to it, can resign; no one can compel him to toil in a place which he does not like. In the army, however, the soldier is "assigned" by some higher power. Colonel Jones needs three automobile mechanics. Presto! Three enlisted men are on their way to him, caught by an unseen hand and transferred to new quarters, without being consulted as to their desires. Under this system, — which is, of course, the only practicable one, — the Great Gods in charge of assignments must exercise sagacity and good judgment.

So, as a doctor is supposed to relieve pain, the Personnel Officer was charged with the responsibility of adjusting mistakes in assignment. Outside his door on that first day, waited a queue of patients, — the brazen, the importunate, the whining, the hypocritical, and the cowardly, as well as the truly deserving. Each was all-absorbed in what he thought to be his own misfortune. As he interviewed them one after one, the Personnel Officer felt in turn pity, amusement, righteous indignation, and sympathy; and beneath all these emotions was a sense of his unfitness to be appointed a judge to determine the destinies of men.

Eventually, however, the number of protests decreased, and finally, when assigning was made more of a science,

vanished altogether. A young first lieutenant was given charge of assignments. Before him in a wooden box were placed every morning, a file of cards, each representing a man and crammed with information. Under somewhat similar circumstances Browning's Caliban chose at haphazard. An strong myself compared with yonder crab. That march now from the mountain to the sea; Let twenty pass, and stone the twenty-first. Loving not, hating not, just choosing so.

The Lieutenant, like Caliban, neither loves nor hates; but he selects his men, not by whim or chance, but entirely with regard to their qualifications. Five men are needed as drivers in a Motor Supply Train. He glances over his file of enlisted men classified as chauffeurs. Here is Richard Roe, for instance, who has been an employee for eight years of the Packard Company, has spent all his working life with automobiles. Straightway the Great Gods, represented by the first lieutenant, have placed young Roe as a private in Motor Supply Train 424. Science, not fate, has determined the decision. So John Doe, a ranchman, is assigned to a Remount Squadron, and William Brown, an excellent farmer but without any specialized trade, goes to the infantry.

But this card? Everything depends on it, of course. How is it prepared? The story begins when the recruit first dons khaki. After he is inducted into service, he is called before an interviewer, — a professional, not a bungling amateur. This interviewer's job is to elicit information, to quiz and cross-question until he has learned all about the soldier's past experience. On a carefully designed qualification card the interviewer recorded important details: the man's education, what positions he has held, what he earned a week, what trades he is familiar with, and many other facts which may help to classify the man. This card, which is five by eight inches in size, has numbers along the top, each number representing an occupation. The interviewer proceeds to attach a small tab over the number of each trade about which the soldier knows something. A green tab indicates an expert; an orange tab merely a journeyman, or partly skilled workman. In this form the cards are placed in a filing cabinet. It is then possible for anyone who knows that the number 24 stands for "auto mechanic" to glance down a file of qualification cards, and, by observing this number of green and orange tabs, to see at once how many experts and journeymen of that particular trade are available. The device is exceedingly simple, but very effective.

Unfortunately, a man's estimate of himself, and his ability cannot always be accepted at its face value. A chauffeur describes himself as an expert, and, in an interview, gives the impression of understanding his business; yet he may be a careless and stupid driver. In such cases, there is only one way of getting exact information, — that is, by examination. In this war the school-teacher has come into his own. Our big naval and military camps have been really schools and colleges with a new and unusual curriculum, and a man with training as a teacher has had many opportunities to be useful. It was a group of teachers, for instance, who devised the system of trade tests now universally adopted at army posts. Each trade needed in the army was given a symbol: a general machinist was "G-G", an automobile electrician was "10-A", a motion picture photographer "34-MP". Then tests were prepared by which any soldier claiming proficiency in one of these trades could be examined and graded. In order to guard against mistakes, three types of tests were employed: oral, pictorial, and performance. Private Williams, let us say, states that he has worked for three years as a carpenter. First he is led into a small compartment resembling a voting booth, and there he is asked a series of questions relating to his trade. He is then given a sheet of paper photographs of various carpenter's tools, each of which he is asked to name. Finally he is given a strip of wood, a few tools, and a blue-print, and required to complete a problem neatly in a definite length of time. On the basis of what he accomplishes in these three tests, he is graded as expert, journeyman, apprentice or possibly novice. This grade, indicated by letters in red ink, is written in the proper space on Private Williams' qualification card, and, when that soldier is ready for assignment, the Personnel Officer has most of the information he needs.

As a result of persistent "personneling" each army detachment came to have its file of qualification cards. Every time a soldier changed his station his card went with him, like his shoes or his identification tag, and often determined what kind of an assignment he was to have at his new post. When companies embarked for overseas, the cards of the enlisted men, neatly packed in a specially designed box, were taken along in charge of the commanding officer. In the early stages of the war, cards from different camps varied greatly in quality. Some Personnel Officers took much pride in making the cards from their camps neat and accurate; others were careless, and thus brought down upon themselves the wrath of Personnel Officers at other stations. The Personnel Supervisors, however, investigated every case in which complaint was made, and before long, uniformity was well established. When a soldier is discharged from the army, his card is sent to Washington. The close of the war will find in the office of the Adjutant General, a vast filing system, containing the cards of approximately four million young Americans.

The Personnel Office in a large camp is a clearing house for men, and the Personnel Officer is vigorously execrated if he cannot produce at short notice any kind of a specialist. To provide for such demands, he usually keeps a small file of men qualified in trades for which there are frequent calls. A request comes

over the telephone from the Post Exchange Officer, "Can you give me a good accountant for a few days to help me with the books?" The Personnel Officer, consults his file, finds that there are seven certified public accountants in camp, of whom two are immediately available. Within five minutes an order is out detailing Private Edward Winchester of Company A, 169th Infantry, to the Post Exchange Officer for duty. In one not far from typical day a Personnel Officer was asked to furnish a Moving Picture Operator, a Plumber, a Gasoline Engine Expert, a Laundryman, a Pianist, an Interpreter, an Inside Wireman, a Welder, and several Stenographers.

Of course, mistakes are made, often with amusing results. In the particular camp already referred to, there is a letter on file in which an officer complains that the hydraulic engineer sent him was really a dentist, — "only that, and nothing more". A college lecturer, a writer of national reputation, once approached the Personnel Officer and explained respectfully that he was working as a private in a Butcher Company. "I'm really not a kicker," he said, "for I'm learning a lot about how to handle a cleaver, but perhaps I could do more to beat the Kaiser in some other job." In the experimental stages, when "personneling" was far from being a fine art, a camp adjutant wrote to Washington, "Don't be particular. Send us men, — just men with arms and legs, — and we'll make experts out of them in a hurry." This was written in November, 1917. No Personnel Officer in the United States would have spoken thus in November, 1918. Dr. Scott's campaign of education had proved successful.

The Personnel Officer soon learns that he must be prepared for any emergency. The Commanding General mentioned one day, quite casually, that his wife would like a negro cook. Eager to please his superior, the Personnel Officer started at once for the negro portion of the camp, looked through a fat file of cards of caterers, Pullman car-chefs, bakers, and plain cooks, and at last found a colored gentleman who had been chef in a large Florida winter hotel. His card stated that he was an expert at sauces and gravies. A search party discovered him, without shoes or stockings, grubbing palmetto roots out of a swamp; but he was summoned at once, thrust hurriedly into a new uniform and shoes, and taken in a government automobile to headquarters, his knees shaking lest, like some ancient sacrificial victim, he be being thus bedecked only for slaughter. He was led to the General's cottage, presented to the great man's wife, and then disappeared. The next day the apprehensive Personnel Officer asked the General's Aide-de-Camp, how the boy was getting on. "He's a bully cook", was the pleasing reply. "What has he made?" "Well, so far he's only boiled an egg, but he did that beautifully."

In many camps the formal induction of men into service was entrusted to the Personnel Officer, who accordingly had to grapple with many intricate problems. Local boards varied greatly in the care which they showed in selecting draftees. At one camp, for instance, there appeared a gentleman with a wooden leg, two with only one arm, and several with glass eyes. One registrant weighed only 87 pounds; another, who was only five feet, three inches tall, weighed 295 pounds. One man with a glass eye fooled the medical examiner completely. The specialist looked him over, put a card over the man's good eye, and asked him to read the letters on the chart. Nothing happened. When repeated attempts with larger letters brought no results, the examiner waxed wrathful and threatened dire things. He was somewhat taken aback when the man winked his good optic and replied, "Well, doc, glass was made to see through, but a glass eye just natural ly won't work that way." Needless to add, he went home on the next train.

The advent of a detachment of negroes always meant trouble for the Personnel Officer. If the records of such a large number of men are to be kept accurately, every soldier must be registered by his right name, and, as many Southern negroes could not spell their names, the possibility of error was very great. Often the interviewer had to invent a name as best he could. The eleven George Washingtons in camp at one time were naturally frequently confused. Then there were peculiar names. "Hardly Early" acted consistently in delaying his arrival until just before the armistice. "Gentle Jones" had the fierce demeanor of an African head-hunter. "King Solomon Smallwood", "Candy Bacon", "Connecticut Bell", "Sam Testament", and "Solomon Joshua" are merely a few samples taken at random from the files. Some companies made up largely of Italians and Poles nearly gave the keeper of the records nervous prostration. It is creditably reported that the Commanding Officer of one such unit while calling the roll one day, happened to sneeze, whereupon eight startled privates answered, "Here, sir".

Eventually much of the vast amount of "paper work" which formerly burdened company officers, was turned over to personnel officers. The complexities of paycards and payrolls and the technical details of war risk insurance, were properly personnel matters, and could be best mastered by officers who did not also have the responsibility of drilling troops and enforcing discipline. Personnel work, being principally clerical, could be handled by men who, for various reasons were not available for combat units. "Limited service" soldiers, for instance, could be utilized as file-clerks, thus releasing able-bodied men for the infantry and artillery. There can be no more important branch of the army than that devoted to "personneling". General Pershing on more than one occasion has emphasized the necessity

of doing this work accurately. But it requires brains rather than brawn, and men who could not stand up under trench life proved to be excellent administrators and executives.

The schoolmastering of the army extended even more to the officers than to the enlisted men. The vast majority of our officers earned their commissions in training camps, after a severe course of instruction. As soon as he had accepted his commission, each officer was directed to fill out an Officer's Qualification Card, not unlike that of the enlisted man, but somewhat larger, eight by eleven inches in size. Here the officer records his civilian and military experience in detail, emphasizing particularly his knowledge of trades and professions useful to the army. Each card is later "tabbed" with the usual green and orange tabs, for convenient reference.

The unusual feature of the Officer's card, however, is the space for "rating", which occupies one-third of the reverse side. Here each officer's immediate superior of higher rank grades him, as a teacher in high school does a pupil, on a scale of 100. This "rating", as it is called, must be done scientifically, under instructions prepared by the Committee on Classification of Personnel in the Army. The scale of 100 is divided as follows: 15% for physical qualities, 15% for intelligence, 15% for leadership, 15% for personal qualities, and 40% for general value to the service. It has been demonstrated that 60% is an average rating, and no officer whose rating falls below that grade is considered for promotion. If his rating falls below 40%, an officer is in danger of being brought before an efficiency board. The rating given to an officer by his superior is submitted to a "revising officer" of still higher rank, whose business it is to scrutinize the rating carefully, in order to ensure its essential correctness. The original rating, and the revised rating, the latter in red ink, are both placed on the Officer's Qualification Card, with the signatures of the rating officers. When an officer changes his station, his card, carefully sealed, is sent with him, and must be presented to his new commander. Every officer must be re-rated at intervals of three months, and the complete ratings of all officers in a camp are sent periodically to Washington. Some difficulty was experienced at first in converting officers of the old army to the merits of this comprehensive plan, but its advantages were so obvious that it was put easily into operation. No one claims that it eliminates prejudice or partiality; but the policy behind it is certainly better than any yet conceived. Its good results were just becoming apparent when the armistice was signed.

In its early stages, the new policy was treated quite casually by some officers, who had not yet been thoroughly informed about it. The Personnel Officer, entering his office one morning, found there an army captain sitting with a puzzled face in front of a pile of officers' qualification cards, representing a group of young second lieutenants who had just come under his command. "What are you doing, captain?", said the

Personnel Officer, rather curious. "Oh, trying to rate some of these fellows here", "How long have you known them?" "Well, I haven't seen a one of them yet." "How can you grade them then?" "Oh, well, I don't want to be unfair to anybody, so I'm just marking them all 80". One medical officer, a captain, not only proceeded to rate all the majors, lieutenant-colonels, and colonels who were his superiors, but closed his list by giving himself a modest 60%. But the campaign of education once more brought good results, and incidents of this kind soon were treated as memories of a bygone age.

Officers, as well as enlisted men, were often placed under the jurisdiction of the Personnel Officer, and were sometimes dissatisfied with their lot. There came one day to the office, a second lieutenant who respectfully submitted that he did not consider himself capable of handling his command. A few questions revealed the fact that he had been assigned to a Clothing Unit, consisting of one sergeant, one corporal, and two privates. He was soon relieved of his heavy responsibility, for the War Department accepted his resignation. He later enlisted as a private in the ranks, where he felt much more at home. Another callow second lieutenant received one day, a telegram from official sources, commissioning him a lieutenant-colonel. This unprecedented jump in rank astonished him, and he rushed to the Personnel Officer, waving the telegram wildly, too much excited even to speak. He was advised to withhold his acceptance, and a brief investigation showed that there had been a confusion of identities.

The Personnel Officer in an army camp has certain advantages over the employment manager in industry. He can compel the enlisted man to give him information; he can force him to take an assignment; he can place him where he chooses. But for these very reasons, the Personnel Officer's responsibility is more burdensome. Injustice, carelessness, or poor judgment may work a cruel and enduring injury. It is impossible for him to avoid making mistakes; but he can always be ready to admit his blunder and to atone for the damage. It should be added that he must be sure of his decisions and resolute in standing by them where no error can be proved; vacillation and obstinacy are equally disastrous.

The army, then, profited greatly as a result of the adoption of sound and modern business methods. On the other hand, so rapid has been the development of personnel work under the stimulus of war, it seems inevitable that industry will in turn take lessons from the experience of those who have been engaged in army administration. The value of tests of various kinds, — trade, psychological, and physical, — has been scientifically demonstrated. The increased efficiency secured by placing men in positions for which they are fitted has been made convincingly apparent. The practicability of utilizing a card-system for purposes of assignment cannot now be questioned.

Army personnel officers who have been successful, have something to contribute towards better business administration and should make able employment managers in large corporations.

CLAUDE M. FUESS

### What French Bread Cards are Like

If you were in France now, you would be carrying in your pocket, or your bag, something very precious. It would be your card of bread tickets — your "feuille de tickets de pain." This is a thin card-board sheet, about eight inches long, and four inches wide. A recent one was of yellow cardboard, printed in green ink. It is divided into thirty-two little tickets, separated by perforated lines. There is one ticket dated for each day of the month. At the bottom of the sheet are a few instructions in French, which, translated, are: "Each daily ticket on this sheet is for 100 grammes of bread;" and "The tickets can be used only on the day indicated." You see, if on Monday for instance, you are ill, or if you have enough to eat that day without your allotment of bread, you may not save your ticket until Tuesday or later, when you may be hungrier. One hundred grammes of bread is about three and one-half ounces, or a little more than three slices.

Next to the ticket for the twenty-seventh day of each month is a "reminder ticket." It says: "Remember to go for your sheet of tickets for January" or whatever is the following month.

On the back of the card is printed a patriotic quotation, different for each month. A recent one was the following extract from a speech by Monsieur Victor Boret, the Food Administrator of France:

"The only fear which the country can conceive of, which indeed has gripped its mind, is the fear of having to change its habits of living. Those who left for the front changed their way of living; those who remain at home can well modify theirs."

Then a note at the bottom of this side of the card is a warning: "Please cut off the tickets carefully, following the lines which separate them."

It is easily seen that France is not wasting the wheat that is sent her, but is making a most careful distribution so that the French and millions of others, who are there now, may all have enough to eat.

The French people have always loved bread. It has always been one of their most necessary foods. They do not eat it there as an incidental part of the meal as many Americans used to do.

### That's Better

Mother — "Now, as this is your fifth birthday, Bobbie, wouldn't you like to have a pretty cake with five candles on it?"

Bobbie — "I guess, mama, I'd rather have five cakes and one candle." — Exchange.

Keep away from coughs. Take no chances.

## NEW ADVERTISEMENTS

TO LET—Two Furnished Rooms with steam heat, at 34 Chestnut St. Telephone 551 M.

WANTED—Girl for General Office Work with some knowledge of Stenography. Apply TYER RUBBER CO.

## Commonwealth of Massachusetts

### PROBATE COURT

ESSEX, ss. To the heirs-at-law, next of kin, creditors, and all other persons interested in the estate of Gertrude L. Spianey late of Andover in said County, deceased, Intestate.

WHEREAS, a petition has been presented to said Court to grant a letter of administration on the estate of said deceased to Sarah S. Spianey of Andover in the County of Essex without giving a surety on her bond.

You are hereby cited to appear at a Probate Court, to be held at Salem in said County of Essex, on the seventeenth day of February A.D. 1919, at nine o'clock in the forenoon, to show cause, if any you have, why the same should not be granted.

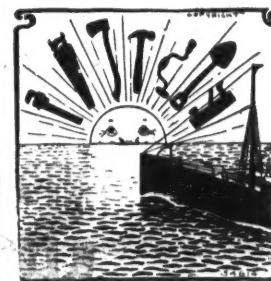
And the petitioner is hereby directed to give public notice thereof by publishing this citation once in each week, for three successive weeks, in the Andover Townsman a newspaper published in Andover the last publication to be one day, at least, before said Court.

Witness, Harry R. Dow, Esquire, Judge of said Court, this twenty-fourth day of January in the year one thousand nine hundred and nineteen.

HORACE H. ATHERTON, Jr., Register.

**If You're All At Sea**  
When it comes to judging tool qualities, you'll do well to come here for what you want. Then you'll run no risk of getting any but

**TOOLS OF STANDARD QUALITY**



**WALTER I. MORSE**  
HARDWARE

## The Seco Amusement Company

Announce for their Opening Bill  
**MONDAY, FEB. 10**

The Most Talked of Production  
in the World—the Picturization  
of Rudyard Kiplings's Immortal  
Poem of the Same Name

**"A FOOL THERE WAS"**

STARRING

**THEDA BARA**

Special Music—Special Orchestra  
Same Scale of Prices Now in Vogue

## THE VAMPIRE

A fool there was and he made his prayer  
(Even as you and I)  
To a rag and a bone and a hank of hair  
(We called her the woman who did not care)  
But the fool he called her his lady fair  
(Even as you and I)

Oh, the years we waste and the tears we waste  
And the work of our head and hand,  
Belong to the woman who did not know  
(And now we know she never could know)  
And did not understand.

A fool there was and his goods he spent  
(Even as you and I)  
Honor and faith and a sure intent  
(And it wasn't the least what the lady meant)  
But a fool must follow his natural bent,  
(Even as you and I)

Oh, the toil we lost and the spoil we lost,  
And the excellent things we planned,  
Belong to the woman who didn't know why  
(And now we know that she never knew why)  
And did not understand.

The fool was stripped to his foolish hide  
(Even as you and I)  
Which she might have seen when she threw him aside —  
(But it isn't on record the lady tried)  
So some of him lived, but the most of him died,  
(Even as you and I)

And it isn't the shame and it isn't the blame  
That stings like a white-hot brand —  
It's coming to know that she never knew why  
(Seeing at last she could never know why)  
And she never could understand.

RUDYARD KIPLING



## BROWN BROS. SATURDAY SPECIAL BEGINNING AT 9 O'CLOCK, A.M. SALE OF 119 DRESSES ODDS AND ENDS

Silks, Serges, Satins, Taffetas—Forenoon, Afternoon, Evening Dresses; also Party and Dancing Dresses—Value \$15.00 to \$27.50, in two lots for tomorrow, Saturday, at the following two bargain prices:

**\$10.90**  
AND  
**\$14.90**

The Shop That's Different

Superior High Grade Garments

Styles of Authenticity

# BROWN BROS

BAY STATE BUILDING, LAWRENCE  
Headquarters for Distinctive Garments



Every good citizen will be glad of the chance to pay honor to our great American, Theodore Roosevelt, on Sunday evening. All over the country churches will unite to hold Memorial services for the one who gave so much to his and our country. It is especially fitting, too, that at the same time, when we are thinking of two other big and splendid persons whose spirits ever live vividly in the minds of everyone in February, we should hold in memory this other great President who so recently has died. February is indeed a rich month, and full of inspiration.

In discussing what substitutes are going to be found to take the place of the inexpensive entertainment, sociability (or whatever you choose to call it) offered by the saloon, a leading motion picture manager is quoted in the New York Times as saying that "many people who are in the liquor business at present are getting out of it and going into the movies instead," and that, "the motion picture theatre has been the great foe of the saloon, as it is its only rival as a cheap place of entertainment. It is the only place where a man can be amused for a long time at the same price that he pays for drinks—or less. That is what has made the motion picture theatre the great rival to the saloon everywhere, and that is why with the closing of the saloons, we look for a great increase in the motion picture business. Men will seek amusement, and the motion picture theatre will be the natural place to seek it." If this is going to be true, the next step for reform will have to come in the production of finer motion pictures. And that will not come until the public takes the matter in hand. As long as great enthusiasm and applause are given to the cheap, vulgar pictures, so long will the writers continue to furnish them, and the producers make money by supplying them. Andover is fortunate in having, on the average, very few of the really beastly pictures, such as were so often associated with "the movies" in days gone by. A carefully selected program that on the whole satisfies all classes of people, given in a clean and attractive theatre, has certainly "taken the curse" from this form of amusement for even the most conservative. It is a pleasure to realize that there is something amusing, instructive and entertaining, going on in town every night, even if it isn't possible to be present. And it is also pleasing to know that all over the country some similar places of amusement are going to be substituted for saloons.

That Andover was keenly instigated by the Temperance Movement, which swept over the country in 1842 and '43, is proved in an interesting relic found this week, by E. T. Hetherington, in the old T. A. Holt store. The thing is a banner made of two pieces of cloth, very stained, old and brown, put together on poles at top and bottom to hold it in shape. On one side is a motley painting of a red clothed prophet with a strangely placed greenish beard, a staff in one hand and the other outstretched, pointing to a brown and green rock. This rock, done in rather a plaid-effect, is gushing forth with a yellowish green stream of water. Words are printed on this side saying:

"We trust in Israel's God  
And drink what He has given."

On the other side of the banner are the words: "Village Temperance Sewing Society—1843. The 'demon Rum' must have been causing trouble in our fair town and the Temperance Sewing Society were evidently on the warpath. They were, however, in good company, because we learn from history, that Abraham Lincoln went out in 1842 on a speaking campaign in connection with the Temperance Movement. The good souls who made that banner with such care and undoubtedly a desire to be artistic, and who felt so keenly the need for a prohibition country, will now feel their efforts are at last repaid. All big movements come slowly, and there is perhaps a lesson in patience for those who are trying to push some worthy reform to be found in that ancient propaganda banner!

The Townswoman learned something at the Andover Mothers' Club meeting the other afternoon that was surprising, to say the least. It was that Andover has no Public School Nurse. The need of a nurse to keep in touch with the children in school and to see that in the home, certain symptoms and treatments are followed up, has been so obvious, that she supposed a nurse was demanded by law to work in every city and town. Of course, in the case of Andover, she has no knowledge of the whys and wherefores regarding the absence of such a nurse, but certainly all the various petty attentions to the health of the school children that must be necessary. When a child is absent, for instance, who knows definitely just what is the matter with him? Who is reporting all the cases of whooping cough that seem to be keeping many children out of school nowadays? How can a teacher follow up every case of adenoids, tell whether a flushed face is the beginning of diphtheria, or if a child needs to go to the dentist? Certainly the teacher's duties do not include this, and most certainly she does not receive a salary that demands such an added responsibility.

The people of Lawrence learned with dismay Wednesday through an article by Paul Watt in the Boston Traveler, that over thirty billions of dollars was on deposit in the Savings Banks of that city at the closing of the year 1917.

This money has been deposited almost wholly by the foreign mill workers who, during these years of war, have been unable to send their earnings to the homelands. The English speaking operatives, on the other hand, have been investing in Liberty Bonds, War Savings Certificates, and contributing to all sorts of War Relief work. This creates a complicated situation in that the foreign population with their huge savings are in a fine financial state to hold out for days, while the others have been living in a true modern way, enjoying their earnings and sharing them with the country. These are the ones who cannot afford and do not want a vacation. Which will win out, is the question. And, in the meantime, Lawrence is "on the anxious seat"; optimistic, however, as to the final outcome.

*The Townswoman*

### MEMORIAL SERVICE

Special Service to be Held in Christ Church Next Sunday Morning in Memory of Col. Roosevelt

A special service in memory of the late Col. Roosevelt will be held in Christ Church on next Sunday morning at 10.30 o'clock. Appropriate music, including the favorite hymn of the Colonel, "How firm a foundation, ye saints of the Lord" will be sung, and the sermon will be on "The Challenge of the New Citizenship".

The order of service:

"The strife is o'er, the battle done.  
The victory of life is won;  
The song of triumph has begun."  
—Alcibiades.

Organ Prelude, "Communion" — Deerd  
Processional, Hymn 404, "I heard a sound of voices" — Storer  
Hymn 407, "For thee, O dear, dear country" — Edwards  
Venite, "O Come, let us sing unto the Lord" — Randall  
Te Deum in A, "We Praise Thee, O Lord" — Fay  
Hymn 396, "Ten thousand times ten thousand in sparkling raiment bright" — Dykes  
Introit Anthem, "The God of Love My Shepherd Is" — Michelson  
Kyrie — Barbery  
Gloria Tibi — Ansdral  
Hymn 636, "How firm a foundation, ye saints of the Lord" — Reading  
Offertory Anthem, "Hark! Hark, my Soul" — Shelley  
Hymn 660, "O for a closer walk with God" — Dykes  
Recessional, Hymn 121, "The strife is o'er, the battle done" — Palestrina  
Hymn 457, "Rejoice, the Lord is King" — Parker  
Organ Postlude, "Marche d'Athalie" — Mendelssohn

Bury Bolshevism with 20,000,000 Tons of Food

"Bolshevism and the red flag flourish where hunger dwells. Feed the people dominated by them, and the peril will vanish. Withhold food, and even an ocean will not be a barrier to this spread of lawless doctrine in our own country."

This is the warning note sounded in an appeal issued by the State Food Administration, reminding Massachusetts that the United States must ship 20,000,000 tons of food to Europe within the next year. Continuing, the Administration says:

"This country has been called upon to make very few sacrifices as compared with those suffered by our allies. The Food Administration again asks us to continue to save food, this time for world relief. We ought to, and we will do this willingly and unselfishly."

"Lavishness and waste in food and the fourth meal should be eliminated. They are offensive to humanity as long as Europe's starving millions are imploring us for food."

# VALENTINES

P. SIMEONE & CO.

PUBLIC TELEPHONE WAITING ROOM  
MUSGROVE BLOCK Phone 8505 ANDOVER

### COMMUNITY WIDE EVENTS

Lawrence and Vicinity are to Observe National Father and Son Week from February 11th to 17th, with Varied Program

The following program has been voted on by a committee of fathers, representing sixteen churches of our community.

Tickets for the banquet to be held Thursday, February 13th, may be obtained from Mr. Sanborn or from Mr. Soutar.

Tuesday, Feb. 11—Newspaper story and proclamation by the Mayor of Lawrence.

Wednesday, Feb. 12—Father and Son Prayer Meeting and Social Time after the meeting.

Thursday, Feb. 13—Community Father and Son Dinner—1000 Fathers and Sons our goal. Speakers being secured, Capt. Archie Roosevelt and Brewster Eddy. Mothers to wait on table and serve at the tables.

Friday, Feb. 14—"Stay at Home" both Fathers and Sons. Mother to have a little extra supper. Cherry fire if possible. Talk over good times and future.

Saturday, Feb. 15—"Recreation Day". Take a Hike—Auto Ride Open House at Y.M.C.A. with Movies and Talks in the Evening. Bowling, Pool, Swimming, etc.

Sunday, Feb. 16—"Go to Church Day". Special Sermon—Service Flag. Reserved Seats. Father and Son Music. Special Evening Service conducted by Fathers and Sons.

Monday, Feb. 17—Conservation Day—Follow up Results.

Did you know there is trouble in Paramakapol, and in the suburb of Kadi Keur?

It is to be hoped that the boys returning from over there, will bring back all their ability to fight—for good Government. —Chicago Daily News.

### BALLARDVALE

A very enjoyable "Surprise and Donation Party" was held Thursday evening at the Methodist vestry, in honor of the pastor and wife, Mr. and Mrs. J. P. Cordero.

The Congregational Ladies' Aid Society will meet Wednesday afternoon, at the home of Mrs. Geo. P. Byington High street.

Miss Mabel Herriek is spending the week with her sister, Mrs. C. A. Litchfield of Somerville.

Miss Isabel Murray has been the guest the past week, of Mrs. Catherine Mears of Medford.

Mrs. R. A. Wilkinson spent Friday with her sister, Mrs. Parker of Reading. The B. V. V. I. Society held a very enjoyable dance in their rooms Wednesday evening.

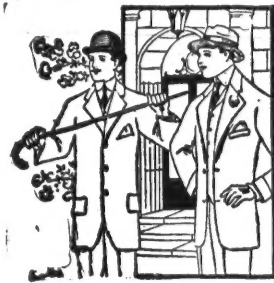
Mrs. John J. Shevlin recently received the following letter, which speaks in the highest terms of the bravery and gallantry of her husband in France. The letter follows:

Headquarters of American E. F. France, August 31, 1919

Gen. Order No. 74

The Division Commander takes great pleasure in citing in orders for marked gallantry and meritorious service, John J. Shevlin, 102 N. G. Battalion at the capture of Torcy, Bulleau Givenchy, Bourcers Woods, Rocket Woods No. 190 overlooking Chateau Thierry; Etrepilly Berjnet, Epieris, Thugny and La Fere Woods in the Jaugonne-Fere-on Taucenois road, during the advance against the enemy from July 18 to July 25, 1918 in the second battle of the Marne.

Signed, C. R. EDWARDS  
Major General Commander



AN IDEA OF DISTINCTION seems to attach itself to the smart apparel we are tailoring.

If you want a new suit, that is exclusive in style and made to your measure of the newest materials, come in and let us take your measure for smart attire of OUR ATTIRE.

CARL E. ELANDER  
TAILOR

7 Main Street Telephone 141-W

### Not Phased

During a heavy barrage fire, Gen. Pershing, in passing by a front line trench, came upon a camp cook in blue overalls, bending close to his fire, busily engaged in winding and setting an alarm clock. The gun chorus was in full swing and sleep seemed incredible. "What's the big idea?" asked the astonished General, and he had to shout to make himself heard.

"I want to be sure to wake up when time comes for the boys to go over the top," the cook answered, adding, "you see, a little noise doesn't bother me. I used to work in an all night restaurant in the railroad yards at Chicago."

Sailors and Soldiers, Read This!

Farm Bureau is to assist soldiers and sailors to secure positions on farms. The Essex County Farm Bureau is making a survey of the farm labor situation in Essex County, in order to place as many discharged soldiers and sailors as possible in farm positions. Soldiers and sailors who desire farm work, especially those who have previous farm experience, should apply to the Farm Bureau office (Phone, Danvers 50) Agricultural School, Hathorne, (Danvers) who will endeavor to put them in touch with desirable positions. Quite a number of workers have been placed by the Bureau the past year, and farmers frequently come to the Bureau for farm help.

RALPH H. GASKILL, County Agricultural Agent.

## LAWRENCE GAS CO.

370 Essex Street  
Lawrence

Musgrove Building  
Andover

# HILLER'S FOUR DAYS' SALE

FEBRUARY

5 - 6 - 7 - 8

## HILLER & CO.

4 Main Street - Andover, Mass.